

# 22<sup>nd</sup> National Award for

**Excellence in Energy Management** 24 - 26 August 2021

2021

# AUROBINDO PHARMA LIMITED UNIT I, HYDERABAD

Sr. No	Name	Designation	Mobile Number	Email address
1	Mr. Suresh Lakshminarayanan	General Manager	9600046931	Suresh.Lakshminarayanan@Aurobindo.com
2	Mr. BSR Sarma	Asst. General Manager	9848604295	Sreeramasarma.bommaraju@aurobindo.com
3	Mr. Venkateswarlu Adike	Senior Manager	9010178686	Venkateswarlu.Adike@aurobindo.com
4	Mr. RamanaRao Morla Deputy Manager		9110523594	Ramanarao.morla@aurobindo.com

# **Brief introduction on Company/Unit**

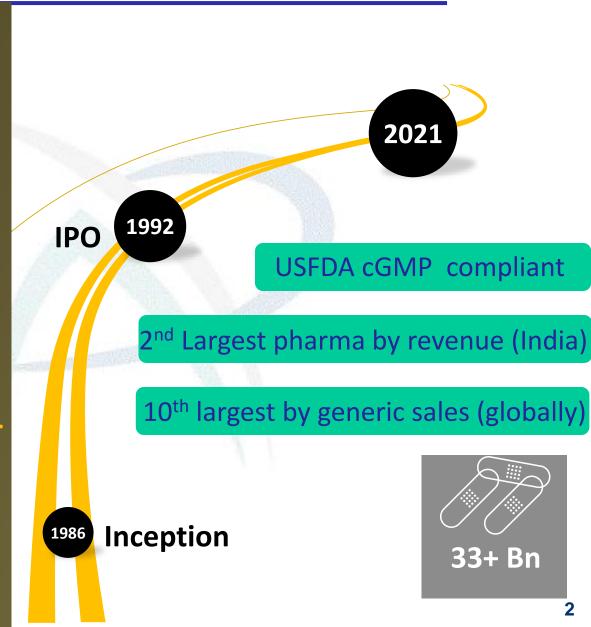




Employees 22k+

Market presence 155+

Mfg. Facilities 29

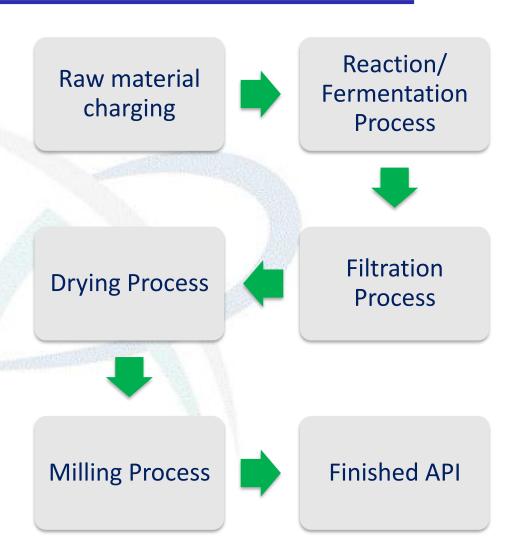


# 1. Details of the Products / Processes



- Metformin
- Metoprolol
- Bisoprolol
- Gabapentin
- Cefpodoxime
- Ciprofloxacin
- Atorvastatin

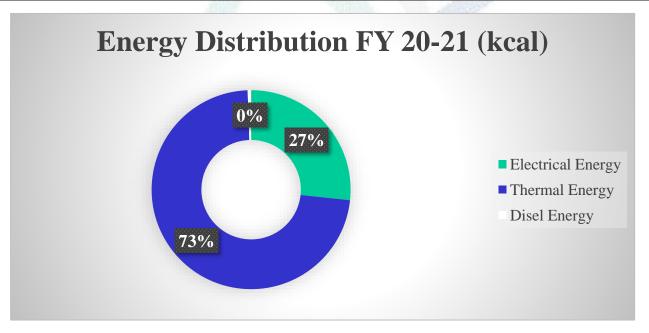
Major products:



# 2. Energy Consumption Overview

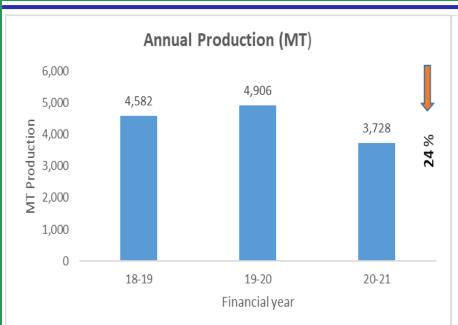


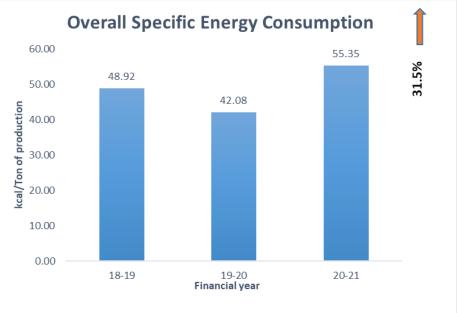
Parameter	Unit	18-19	19-20	20-21
Annual Electrical Energy Consumption	million kWh/year	81	75	65
Annual Electrical Energy Equivalent	Million kcal/year	69,531	64,525	56,325
Annual Thermal Energy Consumption	Million kcal/Year	1,53,501	1,41,300	1,48,861
Annual Diesel Consumption	KL/Year	115	64	120
Annual Diesel Energy Equivalent	Million kcal/Year	1,125	626	1,174
Overall Energy Consumption	Million kcal/year	2,24,157	2,06,451	2,06,360
Overall Energy Consumption	MTOE/ Year	22,416	20,645	20,636
Annual Production	MT/Year	4,582	4,906	3,728
Specific Electrical Energy Consumption	Million kWh/Ton	0.018	0.015	0.018
Specific Thermal Energy Consumption	Million kCal/ Ton	33.74	28.93	40.24
Overall Specific Energy Consumption	kCal/ Ton of Production	48.92	42.08	55.35



#### 3. Impact of Covid & Overall Specific Energy Consumption







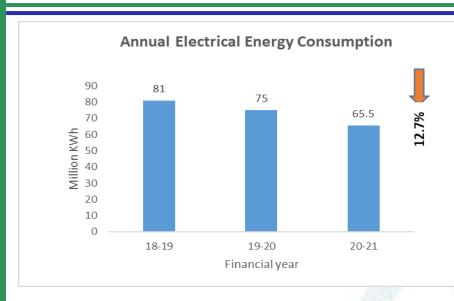


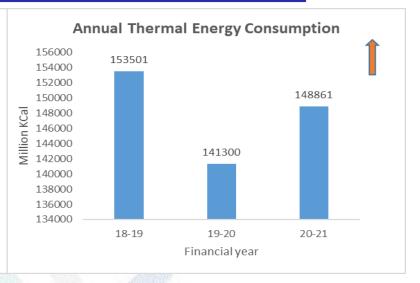
An increase in SEC in the FY 2020-21 was observed due to low production and non-linear nature of consumptions

Implementation of various energy conservation activities contributed reduction of 18.2 % in overall SEC of the Plant

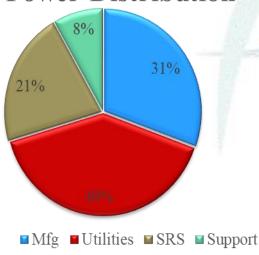
#### 3. Specific Energy Consumption in last 3 years (FY 2018-21)



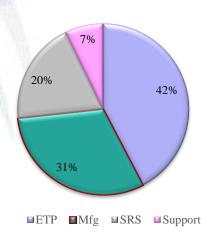




**Power Distribution** 



**Steam Distribution** 



# 4. Major Encon Projects in FY 2021-2022



S No	Project Details	Proposed Investment (₹ Million)	Expected Monetary Savings/ Annum (₹ Million)	Payback (Months)
1	Installation of Double effect VAMs (2000 TR) by replacing Air Cooled Chillers and Reciprocating Chiller for +5 oC applications - <b>Under Final</b> <b>Stages of implementation</b>	35.0	42.40	9.9
2	Installation of Energy Efficienct Vertical inline Pumps by Replacing the Existigng Old Pumps	19.5	13.1	17.9
3	Replication of Oil Free Refrigeration (OFR) Technology and Automation of Chilling Plants - <b>Under Final Stages of implementation</b>	12.7	5.02	30.30
4	Installation of Energy Efficient pumps by replacing old inefficient pumps	3.6	0.9	49.3
5	Replacement of Reciprocating Chillers with energy efficient Screw Chillers in +5 Group	10.96	10.1	13.0
6	Replace CMU 09, CMU 010 , 80 TR -20 oC with energy efficient water cooled screw system with -20 , 87 TR System	5.21	3.7	16.7
7	Replace CMU 023 & CMU 024, 80 TR, -20 oC with energy efficient water cooled screw system with -20, 87 TR system	3.97	1.7	27.7
8	Replacement of higher size motors with Premium Efficiency Optimum Size Motors	0.64	0.5	16.8
	Total	91.5	77.4	23

## 5. Information on Internal benchmark - Utility



#### **Refrigeration Plants:**

Description	Design Temp (oC)	Design SEC (kW/TR)	Operating SEC (kW/TR)	Target SEC (kW/TR)
	+5	0.86	0.91-1.1	0.87
Reciprocating Chillers (Water	-20	1.59	1.65-1.72	1.60
Cooled)	-30	1.83	2.1-2.5	1.9
,	-35	1.95	2.52-2.71	2.0
Screw Chillers	+5	0.63	0.68 - 0.82	0.65

Description	Description Design SEC (kW/CFM)		Target SEC (kW/CFM)	
Air Compressors	0.16	0.22-0.29	0.18	

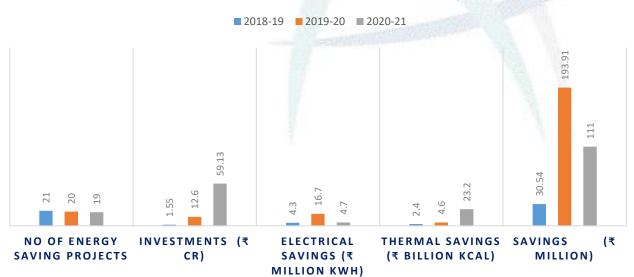
Description	Design SFR (KG/KG)	Operating SFR (KG/KG)	Target SFR (KG/KG)	
Boiler	4.5	4.8	4.55	

#### 6. Energy Saving projects implemented in last three years



Summary of Energy Saving Projects Implemented in the last 3 years						
Year	No of Energy Saving Projects	Investments (₹ Million)	Electrical Savings (₹ Million kWh)	Thermal Savings (₹ Million kcal)	Savings (₹ Million)	Impact on SEC (Electrical, &Thermal)
2018-19	21	15.5	4.3	2379.1	30.54	-2.6%
2019-20	20	125.7	16.7	4574.1	193.91	-8.8%
2020-21	19	591.3	4.7	23212.8	111	-12.9%

#### **SUMMARY OF ENERGY PROJECTS (2018-20)**





CO<sub>2</sub>
EMISSION
REDUCTIONS

## #1 OIL FREE REFRIGERATION (OFR)



Start 28/12/19

# To Improve Energy Efficiency of **Chilling plants**



# **Solution Implemented OFR Circulation Technology**

- Replacing compressor oil with Specially Designed oil for better lubrication
- VFD to Compressor for Smooth start & Optimum Loading
- Magnetic Catalytic Filter with pump to remove NH₄OH and generate turbulence in Refrigerant flow
- Magnetic Oil Separator to remove oil traces



SAVINGS: 743.1 Lakh/Y

INVESTMENT: ₹ 73.68 Lakh



#### **#2 CAPTIVE POWER PLANT**





# Replacing existing aged boiler with Cogeneration Power Plant



# **Solution Implemented**

- Installed 3.95 MW Captive Power Plant
- Caters steam to process & Power for production
- Reduced the power cost taken from GRID
- Replaces the existing aged Process Boiler
- CMD reduced from 12 MVA to 10.5 MVA



**3,686** *Tons/Year* 

**SAVINGS** 

₹**674.7** Lakh/Y

**INVESTMENT** 

**₹ 40** Crore



#### #3 REPLACEMENTS IN REFRIGERATION PLANTS





Replaced aged low effective Evaporators & Condensers in Refrigeration Systems



# Solution Implemented ROOT CAUSE ANALYSIS (RCA)

- Assessed the current level of performance
- Identified the gaps through Root Cause Analysis
- Improving the Turnaround and Yielding Better Results



SAVINGS: ₹ 34.2 Lakh/Y

INVESTMENT: ₹ 4.45 Lakh



#### **#4 OPERATIONAL IMPROVEMENTS**





# Optimization of Utilities such as Chillers, pumps and Air Compressors



## **Solution Implemented**

**Arrived Effective Maintenance** 

- Decreasing Evaporator Temperature
- Descaling, Fills & CT lines cleaning
- Swapping of pumps, line size modifications
- Reduce the pressure setting in Air Compressors



**SAVINGS**: **₹47.55** *Lakh/Y* 

INVESTMENT: ₹ 15 Lakh



#### **#5 MEMBRANE BIO REACTOR**



Start 23/12/17

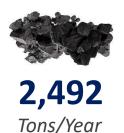
To enhance efficiency and reduce footprint in terms of aeration tank capacity



## **Solution Implemented**

Membrane Bio Reactor (MBR)

- Enhanced the life of downstream RO membranes by prevention of deposition of suspended solids.
- Enhanced the biological efficiency
- Helped in breakdown of hard molecules due to high concentration of MLSS



**SAVINGS:**  $\neq$  **132.1** Lakh/Y

INVESTMENT: ₹ 440.0 Lakh



#### #8 RO PLANT, COOLING TOWER and ETP REVAMPING





# Optimization of LTDS treatment such as STP, Process LTDS waste water and CT Blow Down



# **Solution Implemented**

300 KLD RO plant, Cooling Towers

- Reduced the load on MEE
- Improves efficiency of Refrigeration Plants and CTs
- Complying with PCB directive of further treating treated STP

11.34
Lakh Units/Year

SAVINGS: 7 62.4 Lakh/Y

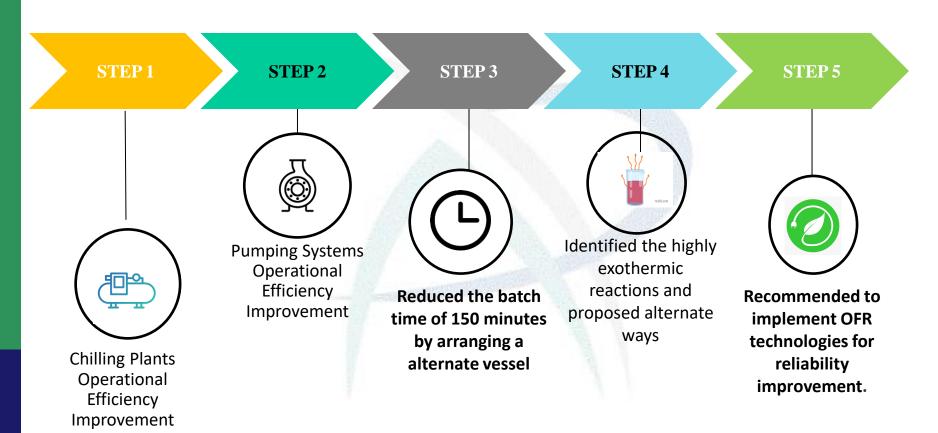
INVESTMENT: ₹ 1272 Lakh



# 6. Innovative Projects implemented



#### **ROOT CAUSE ANALYSIS-** for delay of batch time —Cefuroxime Axetil (Unit I)



#### 8. Utilisation of Renewable Energy sources





#### **Installed 30MW Solar Power Plant**



Technology (electrical)	Type of Energy	Onsite/Offsit e	Installed Capacity (MW)	Generation (million kWh)	% of overall electrical energy
Solar PV	Solar	Off Site	30	44.2010	-





442.01
Lakh Units/Year

**SAVINGS**: **24.3** *Crore/Y* 

INVESTMENT: ₹ 130 Crore

YEARS 5.3

## 9. Waste utilization and management



		Quantity o	of waste generate		
S.No	Type of waste generated	2018-19	2019-20	2020-21	Disposal method
1	Plastic waste (Poly bags)	12	46	57	Disposed through authorized scrap dealers for recycling
2	Bio-medical waste	6	5	5	Incineration / Landfill
3	Hazardous waste	6,217	5,338	4,867	TSDF / Landfill

S.No	Particular	2018-19	2019-20	2020-21
1	Name of the Fuel	Hazardous waste (Organic Waste)		Waste)
2	Quantity of waste Fuel used (MT/year) - disposed to cement units (Used as alternate fuel)	4,663	6,229	3,864

Waste with heat value is not utilised directly in the plant,

Sending to the Cement industry / Co- Processing units where it is used as an alternate fuel

#### 10. GHG Inventorisation



- Sustainability report under progress of publication (Expected by 2021)
- As a part of the continual improvement, the company has initiated monitoring of the CO2 emissions for public reporting.
- Carbon foot print, reduction targets and action plans yet to be established.

Year	Total Emissions (kgCO <sub>2</sub> e)	Total kgCO2 / Ton of Final Product
2018-19	41,81,60,088	91,252.12
2019-20	39,96,40,542	81,461.04
2020-21	35,70,62,042	95,775.02

S.No	Type of system installed	Investment (Rs in Million)	Operating Cost (Rs in Million)	Running Hours
1	Continuous Ambient Air Quality  Monitoring Station	3.2	0.16	24

# 11. Green Supply Chain Management



S.No	Projects Implemented	Benefits Achieved	Description
1	Shipper Stuffing Project	Rs 190 Million	<ul> <li>Increased loading by 30% to 33%</li> <li>Extra optimization in container with shipper stuffing,</li> <li>Saved freight on additional container had it not been shipper stuffed.</li> <li>It enabled no dependency on the wooden pallets.</li> </ul>
2	Double Stacking Injectable Project		<ul> <li>Successfully implemented with 50% extra space</li> </ul>
3	Paperiess / Digital	Decreased Paper consumption and paper less / Digital transactions	<ul> <li>First Pharma company in India to adopt OTM.</li> <li>Cloud based Solution</li> <li>Freight Payments linked from OTM to ERP.</li> </ul>
4	AIR vs SEA – Mode Control	Decreased Carbon Emissions	<ul> <li>Increased Sea transportation over Air transportation by pallet systems.</li> <li>Decreased air Tonnage from 572 Tonnage to 456 Tonnage</li> </ul>
5	GST e-Invoicing	Decreased Paper consumption and paper less / Digital transactions	<ul> <li>Invoices are authenticated electronically and hence paperless</li> <li>Invoice information will be transferred from the portal in real-time.</li> <li>Govt. Initiatives for ease of doing business of exporters/importers</li> </ul>

# 12. Teamwork, Employee Involvement & Monitoring



# **Summary of Projects implemented through Kaizens 2019-20**

With investment (Revenue )							
S No	Initiative department	Initiatives	Completed	To be completed	Investment	Savings /Annum Rs.	ROI in months
1	Mechanical	28	9	19	9,09,000	14,66,324	7
2	Utility & Boiler	4	2	2	1,74,300	14,30,005	0
3	Electrical & Instrumentation	12	8	4	2,82,360	5,94,571	6
	Total	44	19	25	13,65,660	34,90,900	

	Without investment						
S No	Initiative department	Initiatives	Completed	To be completed	Savings /Annum	Remarks	
1	Mechanical	2	2	0	3,04,389	All initiatives are completed	
2	Utility & Boiler	6	6	0	39,23,869	All initiatives are completed	
3	Electrical & Instrumentation	0	0	0	-	-	
Total 8 8 0					42,28,258	closed	

#### 13. Daily Monitoring & Reporting System



AUROBINDO

#### **AUROBINDO PHARMA LTD. UNIT-1**

REPORT

UTILITY REMOTE MONITORING & REPORTING SYSTEM

BLOCK: CENTRAL UTILITY [ +5 SYSTEMS ]

**COMPRESSOR NO: CMU 15** 

|--|

	PF	SECOLUDE VICTOR					
	PRESSURE VALUES			TEMPERAT	URE VALUES	EMS	
DATE & TIME	Discharge (bar)	Suction (bar)	Lube Oil (bar)	Cold Well (°C)	Hot Well (°C)	Total Current (Amps)	REMARKS
20-05-2019   12:00	10.4	2.7	4.2	8.6	12.5	141.9	
20-05-2019   13:00	5.7	5.8	5.6	9.5	11.6	0.0	
20-05-2019   14:00	10.3	3.5	5.0	7.9	9.4	104.7	
20-05-2019   15:00	11.0	3.7	5.2	8.1	9.6	110.7	
21-05-2019   13:00	11.0	3.0	4.7	12.8	16.6	143.5	
21-05-2019   14:00	10.3	2.8	4.4	10.5	14.0	135.4	
21-05-2019   15:00	12.0	3.0	4.6	9.6	12.7	152.0	
21-05-2019   16:00	13.1	3.3	4.9	11.4	13.8	162.6	
21-05-2019   17:00	10.2	2.7	4.3	9.6	12.2	133.7	
21-05-2019   18:00	10.0	2.6	4.3	10.9	13.4	131.8	
21-05-2019   19:00	11.5	2.8	4.5	11.2	13.4	144.6	
21-05-2019   20:00	12.4	3.0	4.7	11.0	12.9	152.9	
21-05-2019   21:00	12.1	2.9	4.6	10.1	12.1	150.6	
21-05-2019   22:00	12.7	3.0	4.7	9.5	11.3	155.2	
22-05-2019   12:00	10.9	3.0	4.7	11.8	15.2	145.0	
22-05-2019   13:00	10.6	2.9	4.6	11.0	13.0	141.6	
22-05-2019   14:00	10.7	2.9	4.5	11.1	14.4	143.1	
22-05-2019   15:00	10.7	2.9	4.6	11.5	15.1	145.2	
22-05-2019   16:00	10.7	2.9	4.6	11.8	15.6	144.9	
22-05-2019   17:00	10.4	2.8	4.5	10.7	14.4	141.2	
22-05-2019   18:00	10.0	3.4	5.0	8.6	9.1	100.9	
22-05-2019   19:00	10.7	3.6	5.2	8.0	8.5	107.5	
22-05-2019   20:00	10.9	3.6	5.3	8.1	8.7	107.8	
22-05-2019   21:00	11.0	3.7	5.4	8.3	9.0	108.4	
REVIEWED:				CHECKED:			
DATE:				DATE:			

HOURLY

- Real Time Parameters
- Loading Pattern
- Manual Data Collection

**DAILY** 

- Performance Reports
- KPIs
- **Overall Consumption**

**MONTHLY** 

- Avg. Monthly Report
- Recommendation for any service / Maintenance
- Inter Unit Comparisons

# **14. Energy Audit Instruments**

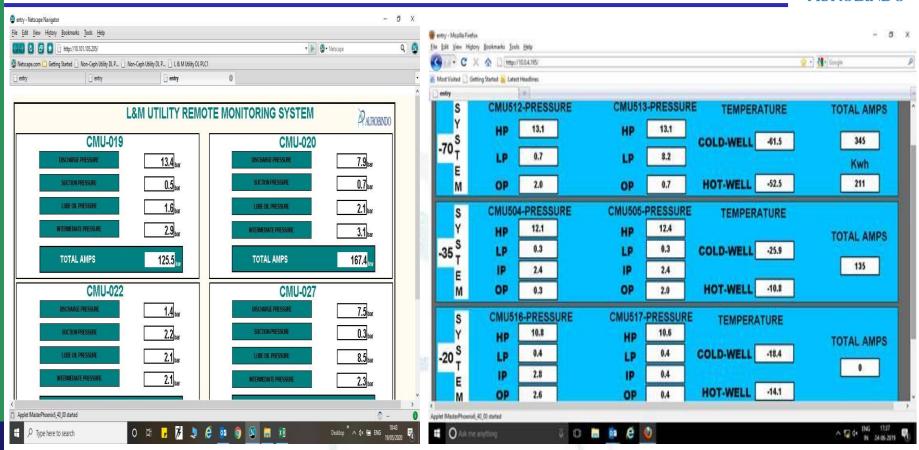


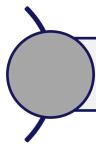
S No	Instruments	Make	
1	Power Quality Analysers (2 Nos)	Krykard	
2	Flue Gas Analyser	Kane(NEVCO)	
3	Thermal Imager	Testo	
4	Ultrasonic Flow Meter	Eesiflo	
5	Ultra Sonic Thickness Gauge	Eqinox	
6	Pitot tube	Nevco	
7	Digital Manometer / Pressure meter	Comark	
8	Hotwire Anemometer	Testo	
9	TDS / pH Meter	Aquisol	
10	Stroboscope / Tachometer	Extech	
11	Humidity, DBT & WBT Meter	Testo	
12	Digital Pressure Guage	Testo	
13	Lux Meter	Extech	
14	Stop watch	Extech	
15	Psling Psychrometer	Dimple	



#### 15. Real Time Energy Monitoring System







Implemented across all Refrigeration Systems – 25 Nos Daily Monitoring, Reporting and Reviewing

#### 16. Energy Management System



#### **Senior Management**

- Driving Energy Management System
- Approval & Budget Sanctions
- Allocation of all required resources

# Vice president (Corporate Engineering)

- Providing Technical Inputs
- New and Innovative Energy Conservation Ideas
- Review and Submissions to Senior Management

#### **Energy Cell (Corporate)**

- Energy Assessments with all portable instruments
- Review and of Energy Conservation Proposals
- Coordinating with all stake Holders for Implementation

# Engineering Head (Unit wise)

- Support in Energy Assessments ( Allocation of all Resources)
- Prepare and submission of energy conservation
- Seeking approvals at plant level

Energy Team - PoC (Unit Wise)

- Daily data monitoring and reporting on energy projects
- Participate in Energy Assessments along with Energy Cell
- Ground level implementation of energy conservation proposals

#### 17. Learning from past CII award programs



i) Procurement (New & Replacements) of energy efficient motors

Procurement of Energy Efficient Motors yearly around 300 motors with tentative savings of 6 -7 Lakh units in a year



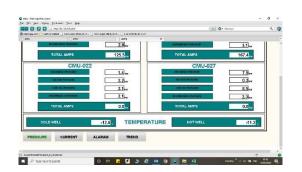


# ii) Replacement of old & Reciprocating Chilling plants with new Screw Chilling plants

- Reciprocating Chilling plant having excess energy
- Replaced new screw type energy efficient Chillers

#### iil) Implementation of IoT Based (Industry 4.0) Online Energy Monitoring System

- Implemented across all 25 No's of Chilling Plants –
- Daily monitoring and attending the discrepancies



#### 18. Adoption of Energy Efficient Equipment





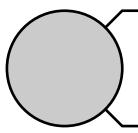
#### Implementation of OFR Systems – Refrigeration Systems

- Improved reliability & safety in Refrigeration Systems
- Savings to the tune of 32-48% observed in the existing plants



Procurement of No Air Loss Drain Valves in Compressed Air Systems

- Avoided loss of compressed air to atmosphere
- Attractive payback period of 3 months



#### **Procurement of Double Stage VAMs**

- Reciprocating Chillers are energy intensive 38 % excess consumption
- Replaced Old reciprocating type Chilling Plants



Procurement of Vertical Inline Pumps – Replacements & New projects

- Energy Efficient and reduced power consumption by 18 %
- Low foot print, Less maintenance and down time

#### 19. ENERGY WEEK CELEBRATIONS - API





Organised for the first time in Aurobindo during 11<sup>th</sup> to 19<sup>th</sup> Dec 2020.



Around 1000 participants across all API units



309 Energy Conservation Ideas received from plants



Competitions held -Poster making on Energy Conservation, Best Energy Conservation Idea and Essay Writing etc

#### Few Best Ideas Received

- Adiabatic Cooling for Air Cooled Refrigeration plants
- The highly efficient Power Economy agitator systems for process Reactors
- Reactor drain collection using three way valve controlled TDS transfer system
- Plastic waste to Energy Conversion through Boiler(incenerator)
- Shuffling / integrating of Cooling Towers based on Load
- Implementation of Auto on /off lighting system for Warehouse

#### 20. Training & Skill Development Programme





#### **Training & Capacity Building Programmes**

- Given training on Energy Conservation Opportunities, Best Operating Practices & Case studies across all units
- Topics Refrigeration Plants, Pumping Systems, Cooling Towers, Air Compressors, Boilers and associated utility systems
- Groups Utility Managers, Operators and AMC



#### Practical Orientation on Energy Performance Assessment

- On-Site measurement of Parameters Performance Assessment
- Data analysis Comparison with design parameters



# **Training Programme on RCA & RCM**

- Procedures of Analysis, Tools and Concepts
- Analysis of Case studies with practical approach

#### 21. Awards & Recognitions





#### **Operational Excellence Company of Year 2021**

- Organized by Energy & environment Foundation (EEF)
- Under Global Health Care Conference Awards Competitions
- Event was held during 15 -16 April 2020, New Delhi (Virtual)



#### Best Energy Efficient Organization -- 2<sup>nd</sup> Runner Up

- Under Large Scale Industry Categorization
- 4<sup>th</sup> edition CII National Energy Efficiency Circle Competition 2020
- Event was held during 14 15 May 2020, New Delhi



#### Best Energy Efficient Unit – Unit I

- APL Unit-I awarded as "Energy Efficient Unit" under Pharma & Bulk Drugs category
- Event was held during 25<sup>th</sup> to 28<sup>th</sup> August 2020 at CII Virtual Platform

#### **22. CSR Activities**











- 14 Villages Adopted
- 48 Water Drinking Plants
- 350 + Healthcare Programme
- 21 Educational Institutions









# Thank You



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