

Energy Management Initiatives

Sai Life Sciences Ltd, Bidar, Karnataka.

Lead Presenter: Mr. Surya Prakash (Corporate- Engineering)

Team Member : Mr. Venu Gopal (Energy Manager-Process Engineering)



Sai Life Sciences delivers advanced Discovery, Contract Development and Manufacturing Solutions, through a broad suite of expert capabilities across the molecular lifecycle.

Having headquarter in Hyderabad, our R&D and manufacturing facilities are built to global standards and cater to international clients. New facilities are planned for future and existing ones are expanding with state-of-the-art infrastructure.

2000+

EMPLOYEES

Strong pool of scientific talent consists of

700+

500+

300+

R&D

MANUFACTURING

QUALITY

Current facilities

Biology, Cambridge (USA)



R&D, Hyderabad



R&T, Hyderabad



Process R&D, Manchester



Manufacturing, Bidar



Biology Lab, Boston



Contd....



Current facilities

Upcoming facilities

Additional Clean Room Facility, Bidar



Biology Lab, Hyderabad



High Potency Facility, Bidar



Additional Manufacturing Facility (200 KL), Bidar



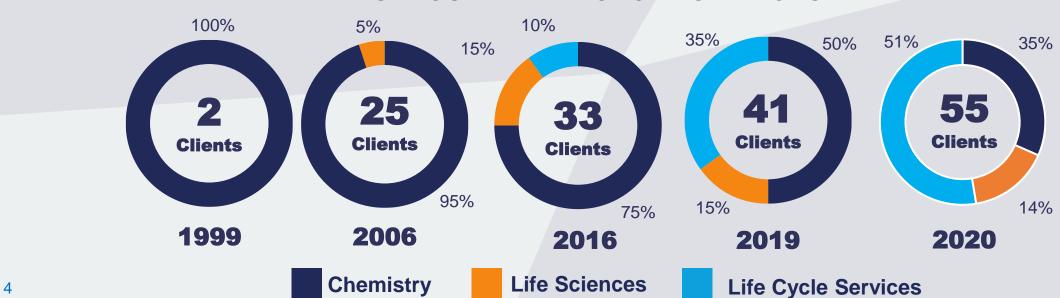
Amidites block, Bidar



Discovery Expansion at R&T Centre, Hyderabad



MOLECULAR LIFE CYCLE SERVICES





Impact of Covid-19

Impact on annual production performance

• Due to adequate care, no impact on production compared to FY20 (16% increased FG production compared to FY20)

Impact on Specific energy consumption (SEC)

 Due to adequate care, no impact on SEC compared to FY20 (19% reduced SEC w.r.t FG production compared to FY20)

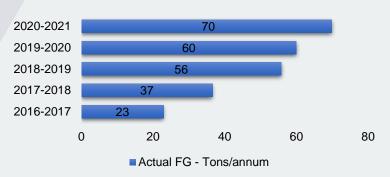
Measures taken by the plant / unit to address the challenges

- a) Initiatives undertaken to improve energy performance of Utility areas
- b) Energy efficiency improvements undertaken
- c) Initiatives undertaken to improve capacity utilization

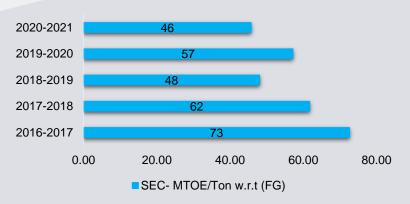
Impact on COVID 19 on Energy Efficiency

- a) Drop in the productivity against the FY21 projections.
- Impact on the energy conservation projects implementation due to travel restriction by technology providers.
- c) Logistics & delivery of material got impacted due to travel restrictions

Actual production



SEC (MTOE/Ton)





1.Installed Capacity Vs Actual Production Vs Energy

Production Overview

FY 2017 to FY 2021 3.7 times – Installed capacity 3.0 times -FG production

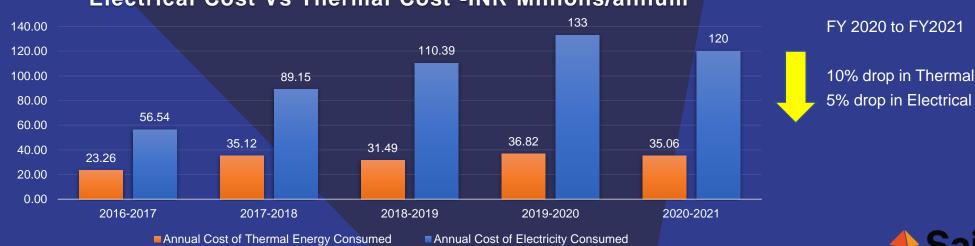




Energy Cost Overview

FY 2017 to FY2021 1.5 times (Thermal) 2.1 times (Electrical)

Electrical Cost Vs Thermal Cost -INR Millions/annum





1.1 Energy Consumption Vs SEC-Thermal & Electrical

Energy Consumption Overview

FY2017 to FY2021

1.79 times (Thermal)2.00 times (Electrical)

SEC w.r.t FG Overview

FY2017 to FY2021

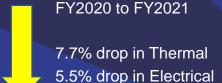
40.8 % (Thermal-SEC) 31.4 % (Electrical-SEC)

Production

3.0 times(204%) -FG production

Thermal Consumption vs Electrical Consumption Million Kcals/annum vs Million, kWh/ annum





SEC - Thermal vs SEC-Electrical (w.r.t FG) Million Kcals/ton vs Million kWh/ ton



FY2020 to FY2021

20% drop in Thermal-SEC17% drop in Electrical-SEC

FY2020 to FY2021

16% hike in FG production

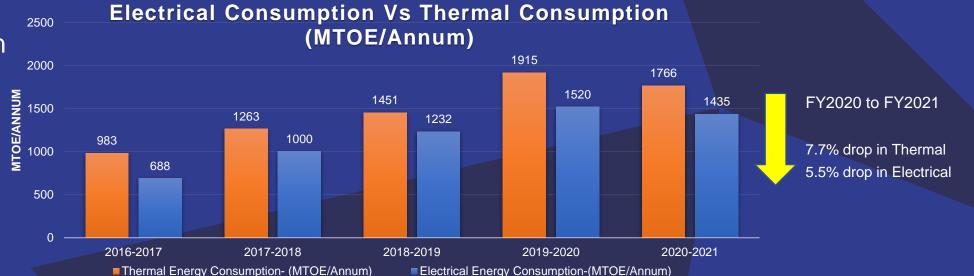


1.2 Energy Consumption & SEC variations w.r.t MTOE

Energy Consumption Overview

FY2017 to FY2021

1.79 times (Thermal)2.08 times (Electrical)



SEC Variations

FY2017 to FY2021 36.9 % w.r.t FG

FY2017 to FY2021

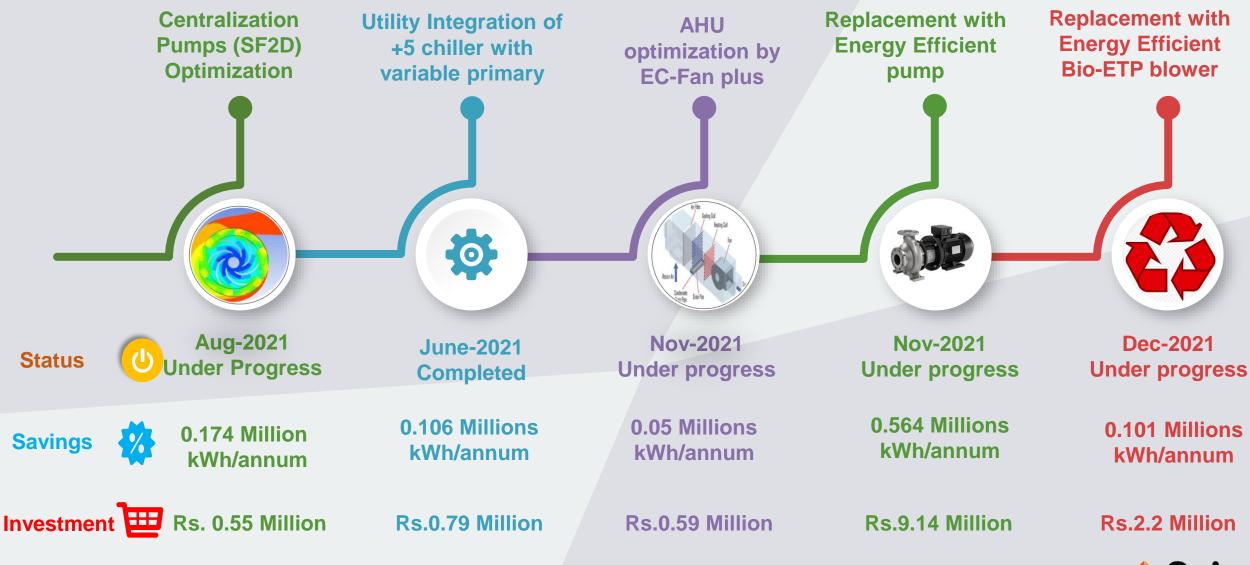
3.0 times (204%) -FG production

SEC variations w.r.t FG & Intermediate (MTOE/Ton)

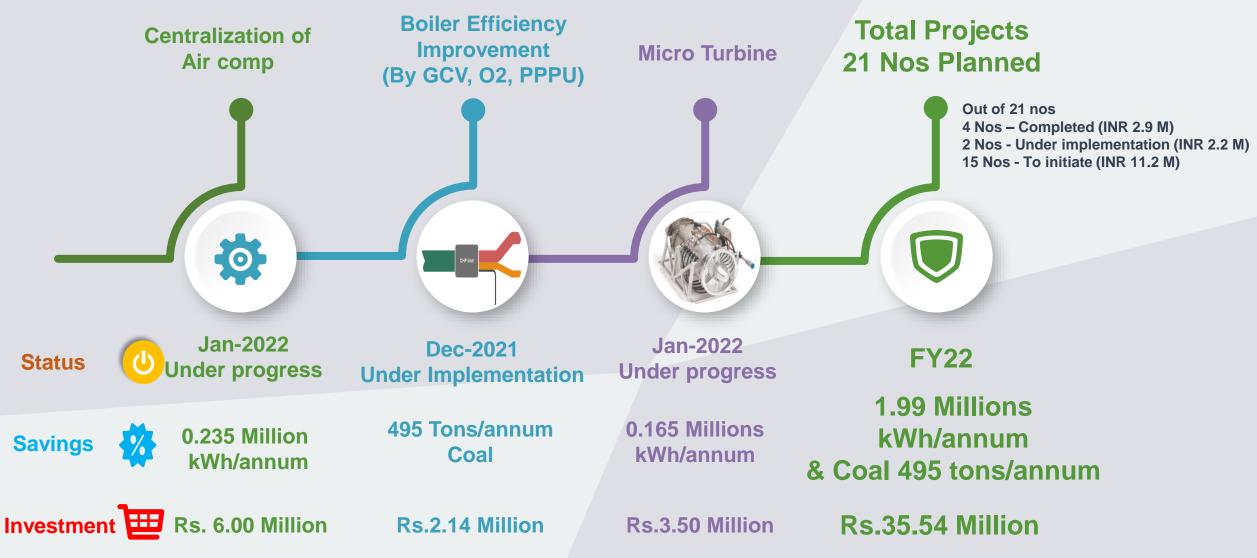




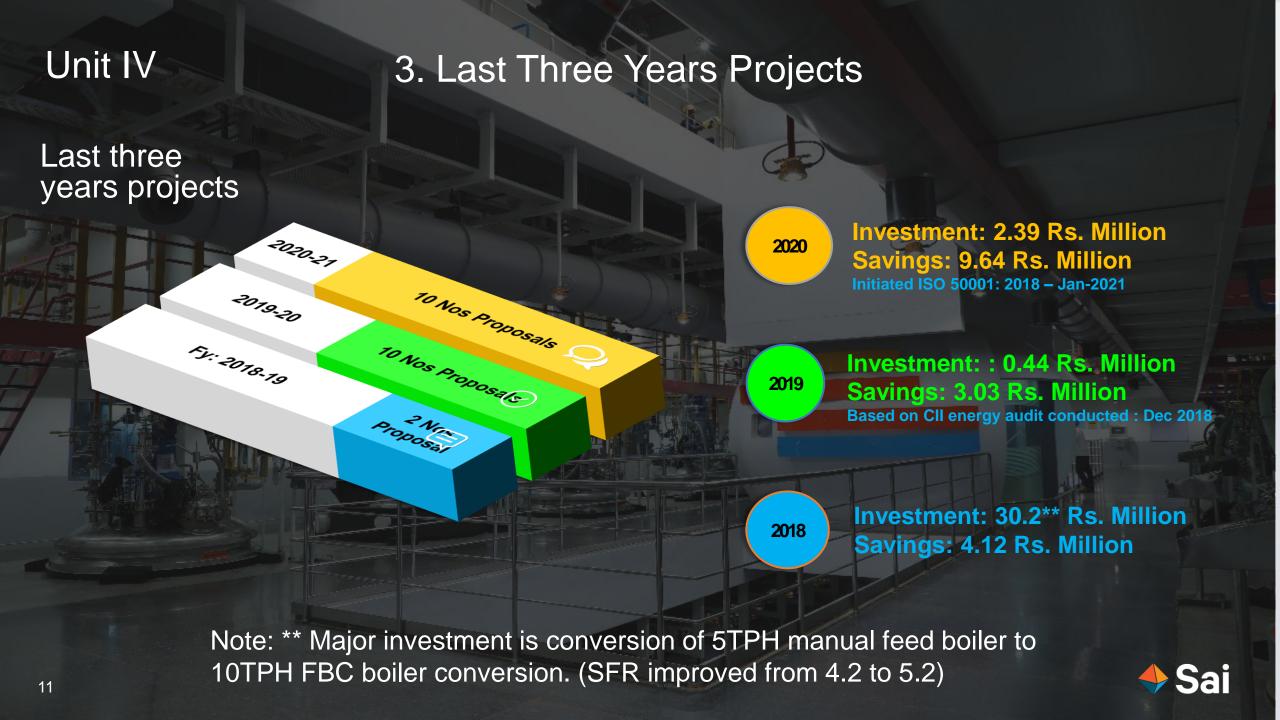
2. List of Major Encon projects planned for FY22



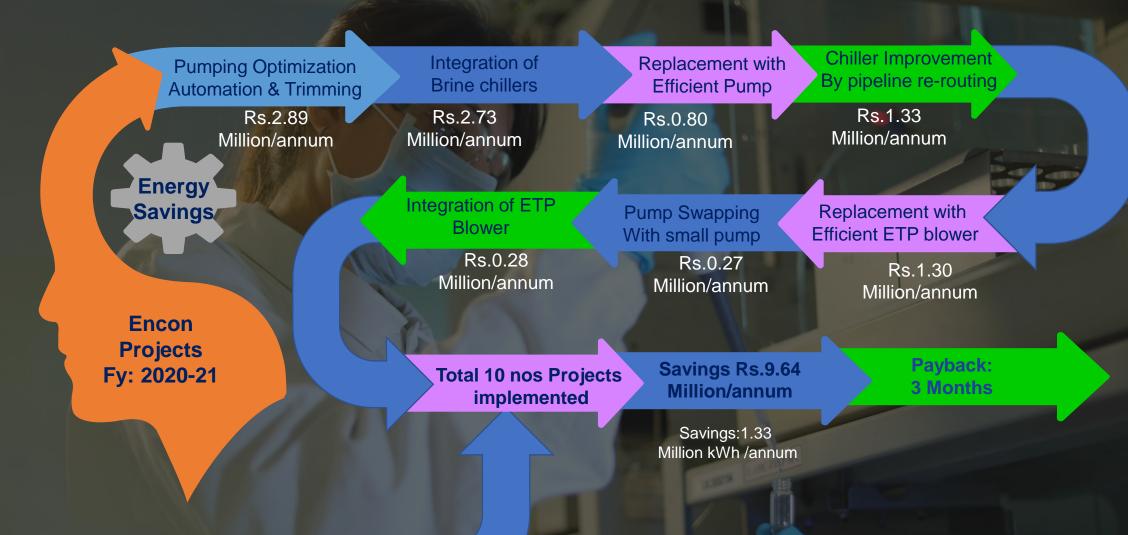
2.1 List of Major Encon projects planned for FY22







4. List of Encon projects implemented FY21



Investment: Rs.2.39 Million/annum.



5. Innovative Projects Implemented



Chiller Utility integration

Category-C

Two individual +5 chillers are running at partial loading with high ikW/TR Integration of two +5 chiller system -Saving : **7.98 Rs. Lakhs/annum**,

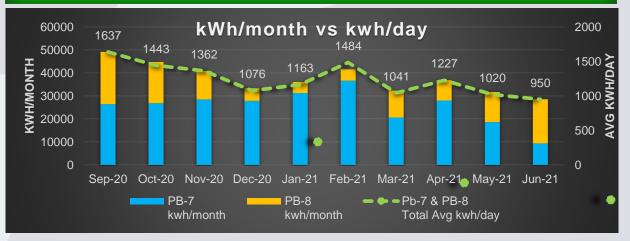


Unit IV 5.1 Innovative Project-1 (Utility Integration)





- Individual two utility +5 chiller are running for two production block facilities
- Both chillers are running at partial loading based on its occupancy
- Constant primary flow system
- Integration of both utilities
- Flow balancing carried out by converting from constant primary to variable primary with flow control logic.
- Actual saving > 300 kwh/day.





Renewable Energy by third party PPA

FY20:

21%- Renewable

FY21:

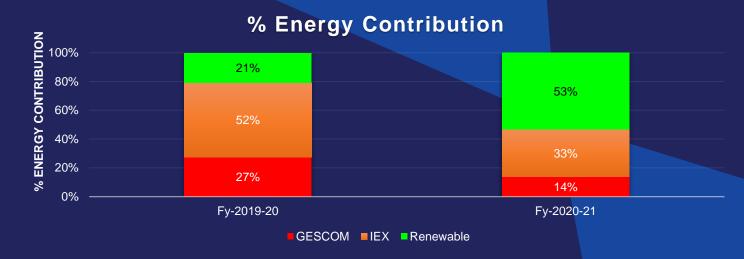
53%- Renewable

YTDJuly 22:

63% -Renewable

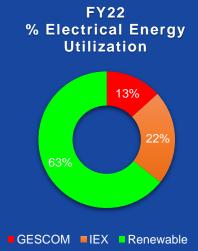


6. Utilization of Renewable Energy



Fy-2021-22: Energy Consumption (MWH/Month)







7. Waste Utilization & Management











8. Co₂ Emissions

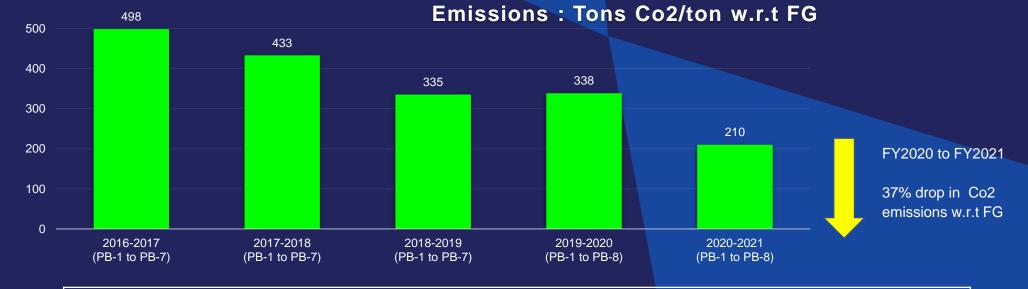
At Sai Life Sciences, we are committed to playing our part towards a more sustainable future.

As a company committed to a healthier tomorrow, we understand our responsibility towards socio-economic development, climatic change mitigation, resource conservation and reduce Co2 emissions.



FY :2016 to 2021

57% drop in Co2 emissions w.r.t FG



CO2 emission conversion considered as below

a) Electrical-Grid : 820 kg CO2/MWh b) HSD fuel : 2.67 kgCO2/lit c) Coal : 1816 kgCO2/ton d) Furnace Oil : 2.93 kgCO2/lit

Source: IPPC/ ghg protocol

	Towards Environment norms (Air quality, SOx, NOx, etc.)													
SI.No	Type of system installed	Supplier	Investment Rs. Millions	Operating Cost (Rs in Millions)	Running Hours									
1	Bag filter & cyclone separator for 10 TPH & 5TPH boiler	Thermax	2.5	0.25	8160									
2	Scrubbers 11 Nos	Chemplast/N plast	2.5	0.2	7000									
3	Coal Dust suppression system	SN engineering	0.45	0.1	8160									
4														



9. Green Supply Chain Management

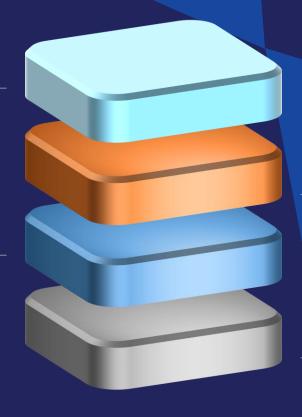
SCM @ Sai

Green SCM Policy

Sustainability is the integral part of business

Paperless office

100% RFQ, GMP pro, LMS



Use of biodegradable

For packing materials, raw materials, intermediates.

Partners segmentation

SWOT analysis for vendor identification.



9.1 Green Supply Chain Management

Vendor Assessment methodology:

SCM @ Sai

We at Sai, perform Vendor SWOT analysis of key projects,

- Covering HSE aspects (Health, Safety and Environment)
- Technical expertise (SOP revised-FY21),
- Statutory & regulatory compliance,
- Infrastructure & Quality Management Systems.



• We also take help from Third party agencies for vendor assessment e.g. D&B, PWC, Meritor etc.

SI.No	Projects Implemented	Investment Made (Rs In Million)	Benefits Achieved
1	Renewable Power Purchase agreement	5/5	INR saving 10.9 Rs. million & 7298Tons Co2 emissions reduction (53% in FY21)
2	Cargo consolidation	0.33	INR saving 1.1 Million & converted from road transport to Rail transport, thus reduced 600 KMs road transport to 47 Nos consignments

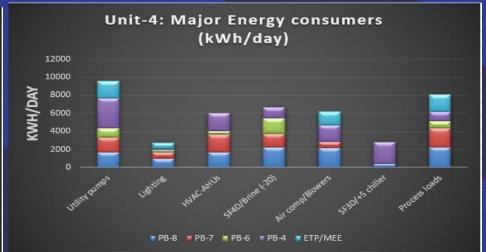


10. Energy Monitoring (Electrical vs Thermal)

Energy Mapping

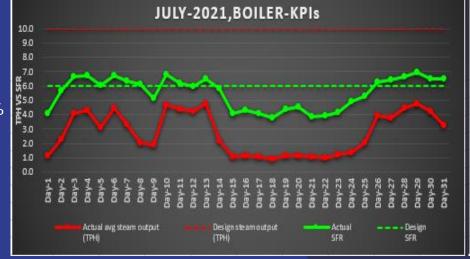
- 1) Unit-4 Electrical
 - a) Utility 60%
 - b) Process 15 %
 - c) Miss Energy- 25% (MEE/Boiler/Admin/WH)

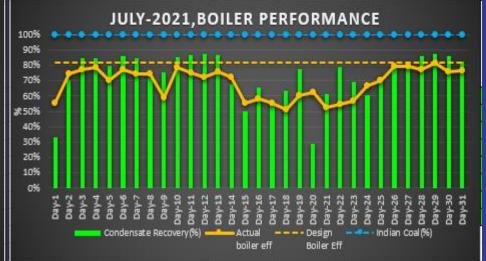




2) Unit-4 – Thermal

- a) Process- 25%
- b) MEE Operation- 75 %





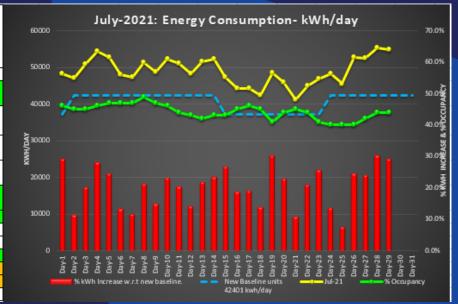


10.1 Energy Monitoring

Energy Review a) Daily monitoring of energy monitoring by IOT based EMS system and review w.r.t baseline of each production blocks.

b) Raising SET* action points w.r.t target date to minimize energy gap by addressing (Leakages – steam, traps, valves passing, comp air, & N2, insulation, PF, miss operations, utility requirements block wise)

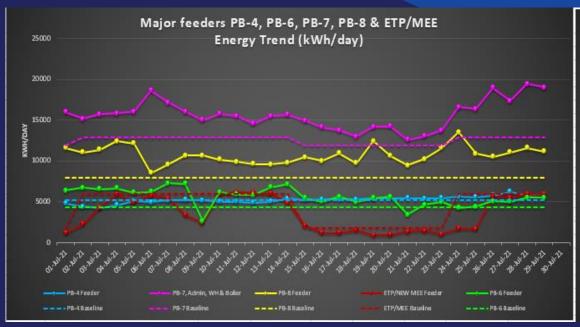
SI.No	Loads at PCC Feeder panels	Basline day kWH/Day	Previous 28-July-2		Yester 29-July	,	Variation w.r.t Basline day & Yesterday KWH/Day	Variation w.r.t Previous day & Yesterday KWH/Day		
Nos	LT feeder level	New basline	KWH/Day	% Оссиру	KWH/Day	% Оссиру	Difference	Difference		
1	PB-1 Feeder: (PB-1+Canteen+DI water+LYO)	2600	↓ 2798	33%	↓ 2490	36%	4 -110	↓ -308		
2	PB-02 Feeder: (PB-2+PB-3+PB-4+PB-5+Boiler+PR&D)	3000	1 4268	80%	1 4747	75%	1747	1 479		
3	PB-4 Feeder: (PB-2+PB-4+ Old ETP)	5000	☆ 5739	79%	☆ 5962	70%	1 962	1 223		
4	PB-6 Feeder: (PB-6+ Workshop Comp+N2 Plant)	4300	☆ 5492	53%	☆ 5513	55%	1213	↑ 21		
5	PB-7 Feeder (PB-7, Admin, WH & Boiler)	12899	1 9434	38%	1 8992	42%	1 6093	4 -442		
6	PB-8	8000	11591	39%	11132	39%	1 3132	↓ -459		
7	ETP/NEW MEE	6000	↓ 5916	NA	↓ 5932	NA	↓ -68	1 6		
9	DG sets (+ve) or Lossess (-ve)	-500	企 0	0%	☆ 0	0%	會 500	↑ 0		
9	TOTAL/day	42401	☆ 55238	44%	1 54768	44%	12367	↓ -470		
10	Total cumulative kwh units -Jul-2021				1418496	kwh/ Month (till date)				
11	Avg kwh units/day - Jul-2021				48914	avg kwh/day (till date)				
	Note: Above areas consum	ption at PCC I	T Feeder level,	it may diffe	er to actual co	nsumption	of blocks.			

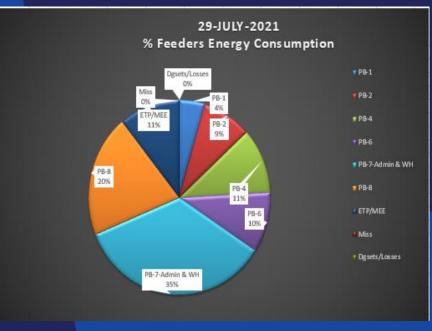


10.2 Energy Monitoring

Energy Review

@ Sai





- b) Weekly & Monthly Energy Review to discuss on capex approvals, status of energy projects
- Mr. Ramesh . M
- Mr. Shrinivas
- Mr. Kotagi.M
- Mr. Venkatesan
- Mr. Venu Gopal
- Mr. Surya Prakash

- Associate Vice President
- GM
- DGM
- Sr.Manager
- Energy Manager
- Associate Vice President

(Site Head)

(HOD-Engineering)

(Utility-Engg)

(Electrical-Engg)

(Process Engineering)

(Corporate- Engineering)



10.3 Internal benchmarking & Asset SEC

Energy Review @ Sai

Energy Benchmark

- a) Utility Energy w.r.t % Occupancy
- b) Process Energy w.r.t % Occupancy
- c) Miss Energy w.r.t % Occupancy

Assets SEC

- a) KPI Chiller ikW/TR (<0.55 ikW/TR)
- b) KPI Pumps Efficiency % (>60%)
- c) KPI Air Comp kW/CFM (< 0.20 kW/CFM)
- d) KPI Transmission losses (< 5% losses)

Normalisation: Utility vs Process vs Miss



Date	Time		PB-4							PB-4					
Date	Time			31	5 TR, Daikin Chiller	(DWCC05)				28TR, \	oltas Brine Ch	iller (DCRC07)		
DD-MMM-YY	нн:мм	kw	%load	TR	Temp °C Limit > 6 °C	ikW/TR Limit < 0.60	Condenser Approach Iimit < 3 °C	kw	%load	TR	Temp °C Limit < -15 °C	ikW/TR Limit < 1.50	Condenser Approach limit < 3 °C		
01-Jul-21	13:00	65.4	30%	107.14	7.10	0.61	1.83	40.38	73%	22.21	-14.70	1.82	2.9		
02-Jul-21	14:00	54.0	25%	107.14	7.10	0.50	1.73	37.15	68%	17.51	-13.80	2.12	1.5		
03-Jul-21	12:00	59.1	27%	113.10	7.10	0.52	2.01	38.25	70%	26.91	-15.70	1.42	3.0		
17-Jul-21	13:00	89.1	41%	130.95	6.80	0.68	3	38.74	70%	23.49	-14.30	1.65	0.8		
18-Jul-21	12:00	79.4	36%	130.95	7.00	0.61	2.84	40.20	73%	23.49	-14.30	1.71	0.8		

Date		PB-8- Utility Pumps Monitoring													
	SF1D				SF2D				SF3D						
DD/MMM/Y	Pressure	inlet/ou	No of	Frequen		Pressure	inlet/o	No of	Frequen		Pressure	inlet/out	No of	Frequen	
	KSC	tlet	pumps	су	RPM	KSC	utlet	pumps	cy	RPM	KSC	let	pumps	cy	RPM
	(2kg/cm2)	(Temp)	running	Hz		(2kg/cm2)	(Temp)	running	Hz		(2kg/cm2)	(Temp)	running	Hz	
28-Jul-21															
28-Jul-21	2.4	106.4	1	30	1482	2	18.1	1	30	2628	1.6	6.7	1	45	2812
29-Jul-21															
29-Jul-21	2.1	105.2	1	30	1480	2	16.5	1	31.7	2262	1.3	7	1	45	2812
20 1.1 21															
30-Jul-21	2	106	1	31.8	1480	2	17.6	1	29.8	2317	1.7	6.9	1	45	2812



Energy Review @ Sai

- Green Chemistry: Adoption of green chemistry principles in process development
- As per the standards GRI (Global Reporting Initiative) started publishing sustainability report.
- Green belt development program (4000 Nos Tree Plantation in Fy-2020-21)
- Energy Efficiency Awareness programs/Trainings
- Daily Shop floor Effectiveness Team (SET & AET meeting) to track Energy KPIs, Energy Conservation Action points, Kaizen Projects.

10.4 Sustainability Initiatives & Energy Awareness





Sustainable Development Goals

April 01, 2019

At Sai Life Sciences, we are committed to playing our part towards a more sustainable future.

As a company committed to a healthier tomorrow, we understand our responsibility towards socio-economic development, climatic change mitigation and resource conservation.

Considering FY 2019 as the baseline year, by the end of FY 2022 we commit to:

- . Reduce specific water consumption by 10%
- Reduce specific greenhouse gas emission by 10% and replace 10% of our overall energy requirement with renewable sources
- Reduce specific hazardous waste generation by 10% and recycle 70% of hazardous waste through co-processing and alternate reuse
- Create more opportunities for women and increase the percentage of women employees in total workforce to 12%
- Provide education and create livelihood for 1500 people from financially and socially less privileged communities through our CSR programmes
- · Provide free medical screening to 10,000 people through our healthcare programmes
- · Perform competency profiling and risk assessment for all critical raw material suppliers

YKKROZI

Krishna Kanumuri Managing Director & CEO



Sivaramakrishnan Chittor Chief Operating Officer

Energy Policy

March 19, 2021

Sustainability is integral to every facet of our business. Every day and in every way, we implement a sustained strategy that creates a positive impact on people and planet.

Ever mindful of social responsibilities and environmental concerns, our Energy Policy ensures reduction in energy consumption and adoption of renewable energy. Our Sustainable Development Goals include:

- . Be one of the most energy efficient CDMO company in the sector
- Reduce energy consumption in plant operations, leading to lower carbon emission.
- Purchase energy at cost-effective tariffs and increase utilisation of renewable energy.
- Work towards investment in and implementation of a greater number of energy-efficient technologies.
- Set energy targets and constantly review benchmarks.
- Create an understanding of our Energy Policy among Saimers, customers and business partners.
- Adhere to statutory requirements and compliances related to energy management.

K Ranga Raju Chairman

Krishna Kanumuri
Managing Director & CEO



10.5 Few Kaizen Projects

Energy Review @ Sai

C - : _		ELWIDEA - SHEET			0.:01-эери			
Sai 🏶 Sai Life Sciences Ltd	Restoration / 1			gineering				
moles it better together			(PB 1 to 6)					
Plant : Utility		achine :DGLR09						
Kaizen theme :Power saving: Reduce the load (TR) on F	B-04 -20°C brine chiller. (DCRC03 &07)							
Problem/present status :	Countermeasure (Engineering solution):							
Uncessasary energy waste (Power)	Before :	After:	Target					
what consumption)	DGLR09 reactor in PB-04 is having chilled	Now the brine circulation has been removed	Kaizen start	09/01/2020				
	water(+5°C) circulation to primary condenser and brine(-20°C) circulation to secondary	and only chilled water(+5°C) supply is given to secondary condenser. Power saving by	Kaizen Finish Team member	09/30/2020				
• In PB-4 utility area	condenser. This much cooling is not required in	stoping on -20°C brine chiller around 5TR	Siva durgarao	3				
Where	secondary condenser.	load reduced. And also there is no effect on	Swapnil					
	i i	batch cycle time and quality also.	Chandrakanth	th				
While batch running in DGLR09								
When								
At the time of errection itself it is installed like	ıİ		n					
thic			Benefits: (P,Q,C,I					
Why UIIS								
<u></u>	Benefits : Reduces the power consumption, by tha	1	Productivity		1			
	benefits : Reduces the power consumption, by that	t cost saving also.	Froductivity	NO				
	Tangible	Intangible	Quality	NO				
	Power saving due to STR load reduction.	1. Learnings on power saving.	Cost	YES	1			
			Delivery	NO				
			Safety	NO				
			Morale	YES				
			-	Scope & pl	n for Horizon	tal Deployment		
								
			S no	Target date	Responsibility	Status		
			1	09/30/2020	Utility team	Completed		
			2					
			3					
			4					

Coi 📣		KAIZ	KAIZEN IDEA - SHEET										
5	🗃 I 🧇 🛮 Sai Life Sci	iences Ltd.	Pertoration / P	Renovation / Innovation Kaizen		Dept :En	gineering						
	f better together			tenovation / Innovation Raizen		Zone Name	e:						
Plant : U			Machine :DACP-01										
Kaizen t	heme :Reduction of cooling water	circulation rat	e for PB-1 air compressor.	for PB-1 air compressor.									
Problem	/present status :		Countermeasure (Engineering solution):										
	Uncessasary energy waste (Power	er	Before:	After:	Target	09/15/2020							
What	consumption)		There is an air compressor in PB-1 which is	In place of 7.5HP & 20m3/hr. pump we will	Kaizen start	08/25/2020							
1				place 3HP & 5m3/hr. pump. By this we	Kaizen Finish								
			CT water circulation. Actually that pump was	getting saving of 4.5HP power consumption	Team member	rs							
Where	• In PB-1 utility area			per hour. Air compressor is continuous	Rajukumar								
W.C.C				running 24*7 around 365days.									
	Continuously running with High continuously running with		sufficient 5m3/hr. flow for this. Excess flow can be reduced with installation of low capacity										
When	(7.5HP) motor	Lapacity											
wnen	(pump.										
				1	Describe MO CD CD CD								
	• Installed for Chillers & air compre	essor purpose			Benefits: (P,Q,C,D,S,M)								
Why													
			Benefits : Reduces the power consumption, by that	cost saving also.	Productivity	yes							
			Tangible	Intangible	Ouality	ves							
				1. To reduce the Excess power consumption, by that costing	Cost	yes							
				also reduce (Money saving).	Delivery	yes							
					Safety	yes							
					Morale	yes							
						Scope & pla	an for Horizon	al Deployment					
					S no	Target date	Responsibility	Status					
					1	09/15/2020	Utility team	Initiated					
					2								
					3								
					4								

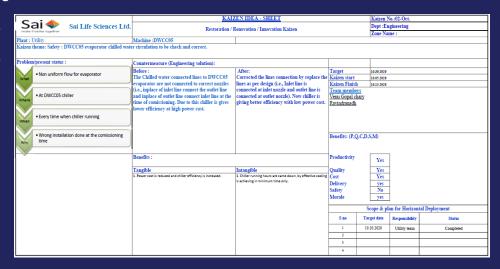
FY21:

Total Nos of Kaizen : 27 Nos

a) Completed : 19 Nos

b) Under implementation: 2 Nos

c) Under approval : 6 Nos



6	KAI	ZEN IDEA - SHEET		Kaizen N	0.:03-JAN			
Sai 🏶 Sai Life Sciences Ltd.	Restoration /		Dept :En	gineering				
make it better together			Zone Name : Cluster-1					
Plant: ETP (SRS block)	Machine : Pump							
Kaizen theme: Instead of 250m3/hr, 35M & 45kw pump	, 100m3/hr, 30M & 15kw pump is running for SRS	block						
Problem/present status :	Countermeasure (Engineering solution):							
Higher capacity pump is running for less	Before :	After:	Target	Completed				
What requirement	For SRS CT water service purpose 100m3/hr,		Kaizen start	01.12.2020				
	30M, 15KW is installed. But due to higher size of		Kaizen Finish					
SRS block pump	impeller (177mm) the pump getting cavitation, that's why pressure not building up. So we were	now the pump is not cavitating and building up pressure. So while running only SRS block this	Team membe Siva Durga Ra					
Where	run the 250m3/hr, 35M 45KW capacity pump is	15kw pump is running instead of 45kw pump.	Venugopal cha					
	running only for SRS block.		Krishna chaith					
During operation of SRS.			,					
When								
Because of lower capacity pump not building up pressure				Benefits: (P,Q,C,D,S,M)				
Why up pressure								
	Benefits: By running 15kw pump instead of 45kw		Productivity		1			
	Benefits : By running 15kw pump instead of 45kw	pump, 30kw is energy is saving.	Productivity	NO				
	Tangible	Intangible	Quality	NO				
	1. Reduces the power cost.		Cost	Yes	İ			
			Delivery	NO	1			
			Safety	No				
			Morale	Yes				
				Scope & pl:	an for Horizon	tal Deployment		
			S no	Target date	Responsibility	Status		
			1	Completed	Siva Durga Rao	Completed		
			2					
			3					
			4					



10.6 Energy Management Road Map

Energy
Management
Approach @ Sai

More brainstorming on energy conservation activities.

Improving energy efficiency at Sai Life Group level
Transforming the energy management to a system driven approach.

Enhancing investment in new energy efficient technologies.

More involvement of Saimers in Energy Management activities.

Energy Policy

: Rolled out Jan-2021

The way forward

ISO 50001:2018 Energy Management System

: Targeting Sept-2021

GreenPro or IGBC rating

: Targeting by 2022



Unit IV Achievements

Certification, recognition and achievements

ISO 14001 & 45001

Corporate office, R&D and Manufacturing facilities are now IMS certified



CII EHS Excellence Awards 2019

Twin win - 5 star rating in EHS excellence and runner up in Pharma category



Bronze medal

Achieved score of 48, improvement from previous year



Golden Peacock

Winner of Golden Peacock National Quality Award 2020



SCMPro forums IPLF Awards 2020

SCM shines with awards in Supply Risk & Supplier Relationship Management



CII- 21st National Energy Management Award 2020

Energy Efficient Unit-2020



CII EHS Excellence Awards 2020

5 star rating in EHS excellence in Pharma category



Golden Peacock

Winner of Golden Peacock Award - Training – 2021





Thank You

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