



UPL Limited, Unit-5, Jhagadia

Mr. Hemant Warhekar	- Energy Lead
Mr. Kishor Kumar	- Energy Specialist
Mr. K V Suresh	- Head - Energy Cell

UPL FACTSHEET

Demonstrating leadership



#5

Agro chemicals company in the world



#1

BioSolutions company



#1

Agrochemicals company in ESG by Sustainalytics*



13,932

Registrations as on March 31, 2021



40+

Successful acquisitions in the last twenty five years



138+

Country presence across 6 continents



80%+

Share of revenue from branded products



1,421

Patents granted



1,400

Product formulation*



10,000+

Employees[†]



43

Manufacturing facilities

*Products where Net Sales > \$ 0.01 Mn
†Includes Crop Protection and Advanta globally
*Based on Sustainalytics Report dated 25th September 2020

UPL Ltd. - Deepening reach across markets

North America

193 Products
1 Plant

Latin America

550 Products
9 Plants

Europe

498 Products
10 Plants

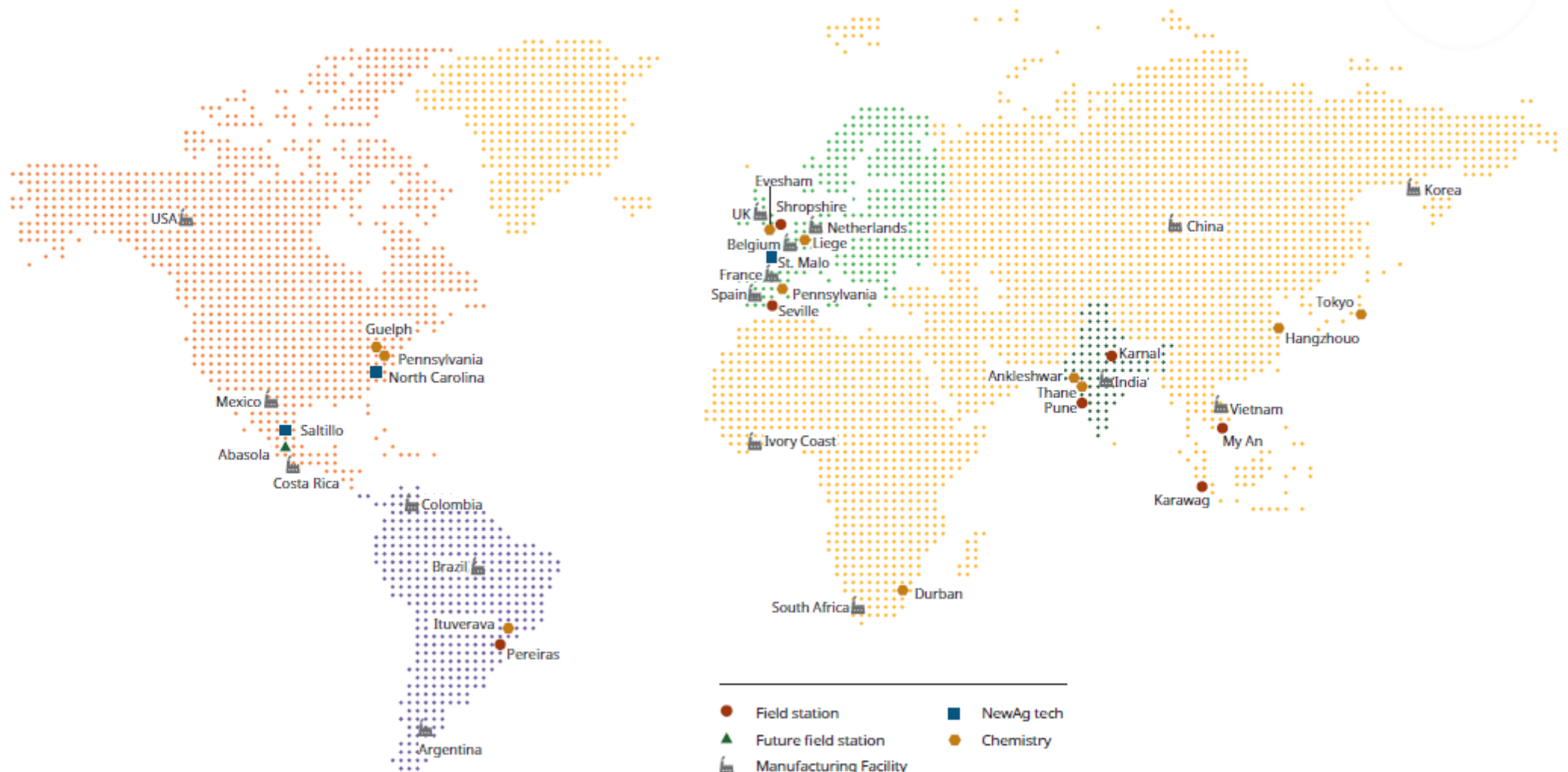
ROW

876 Products
8 Plants

India

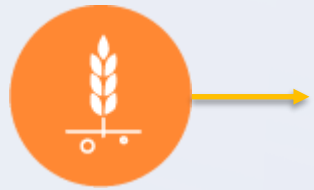
178 Products
15 Plants

Products where Net Sales > \$ 0.01 Mn



Brief Introduction to UPL Ltd. Unit-5, Jhagadia

- Largest unit of UPL
- Captive Power Plant of 26 MW and 15 MW
- We have 4 Improvement Cells : Energy Cell, Maxpro, Maxpro+, Green Cell
- Manufacturer of : Fungicides, Insecticides, Herbicides, Soil & Water Technologies and Chemicals



Crop Protection



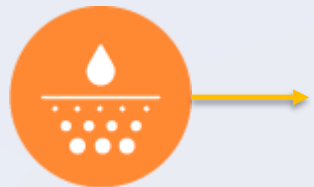
Herbicides



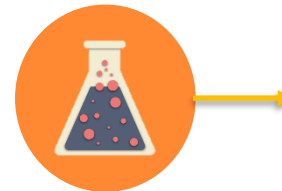
Fungicides



Insecticides



Soil & Water
Technologies



Chemicals

CCP, PCL3, TPPI, Acrolein, CS2

3. Response & Impact of COVID 19

The pandemic had far-reaching impact on business and societies across the world. It is our core value of Always Human and Agility that led us to respond to this emergency with speed and empathy. On one hand we enabled continued food supply by being an integral part of the food value chain, on the other hand we contributed to sanitization, supplies and welfare efforts for the communities. Our initiatives were not just limited to India, we embarked on various initiatives across countries of our presence.

- **Business continuity**

We have been categorized under **essential segments** of the economy. This helped us to continue our plant operations despite the lockdown. We converted some of our plants to manufacture hand sanitizers which were distributed to health authorities, medical professionals and other frontline workers.

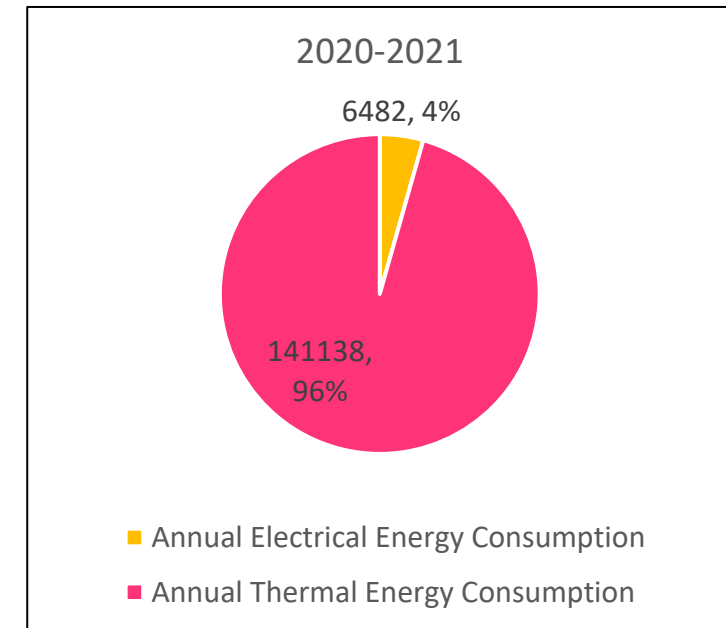
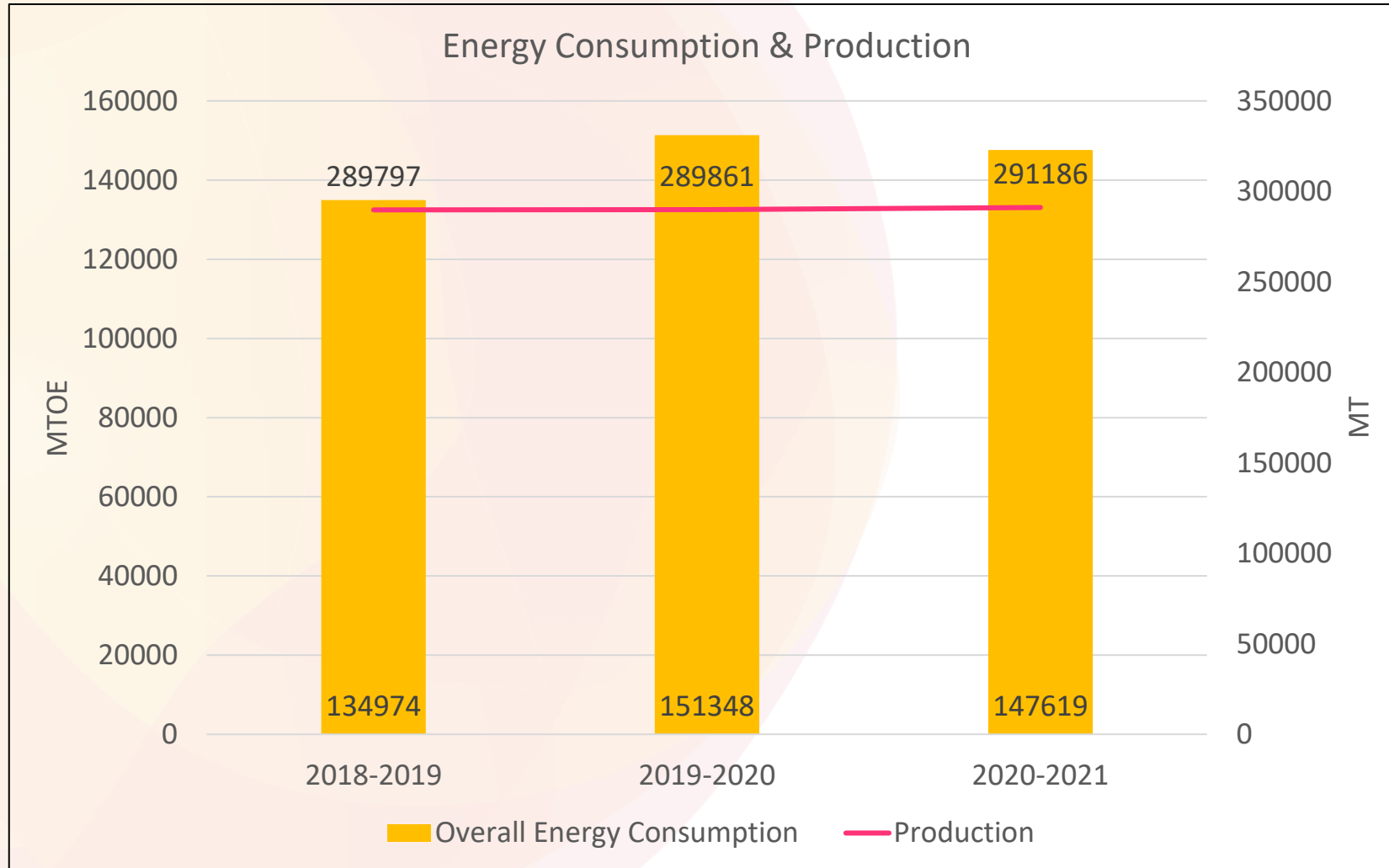
- **Employee safety and care**

As the pandemic loomed large, we immediately mobilized our employees to work from home, until further notice. The employees were kept updated on the latest developments and kept connected to foster the feeling of being 'One team. One focus'. We installed sanitization facilities and temperature checks at factory gates. We have initiated vaccination drive for our employees and their family members.

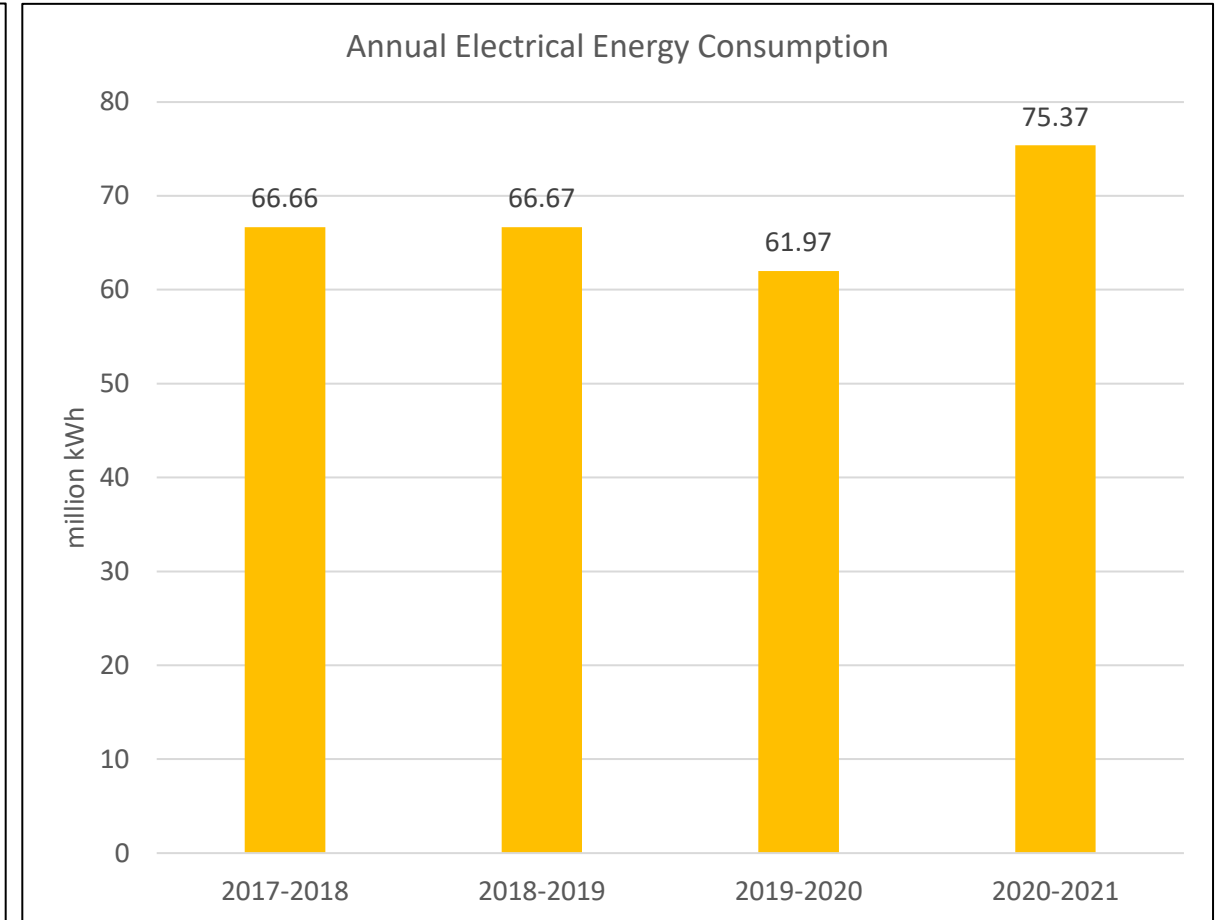
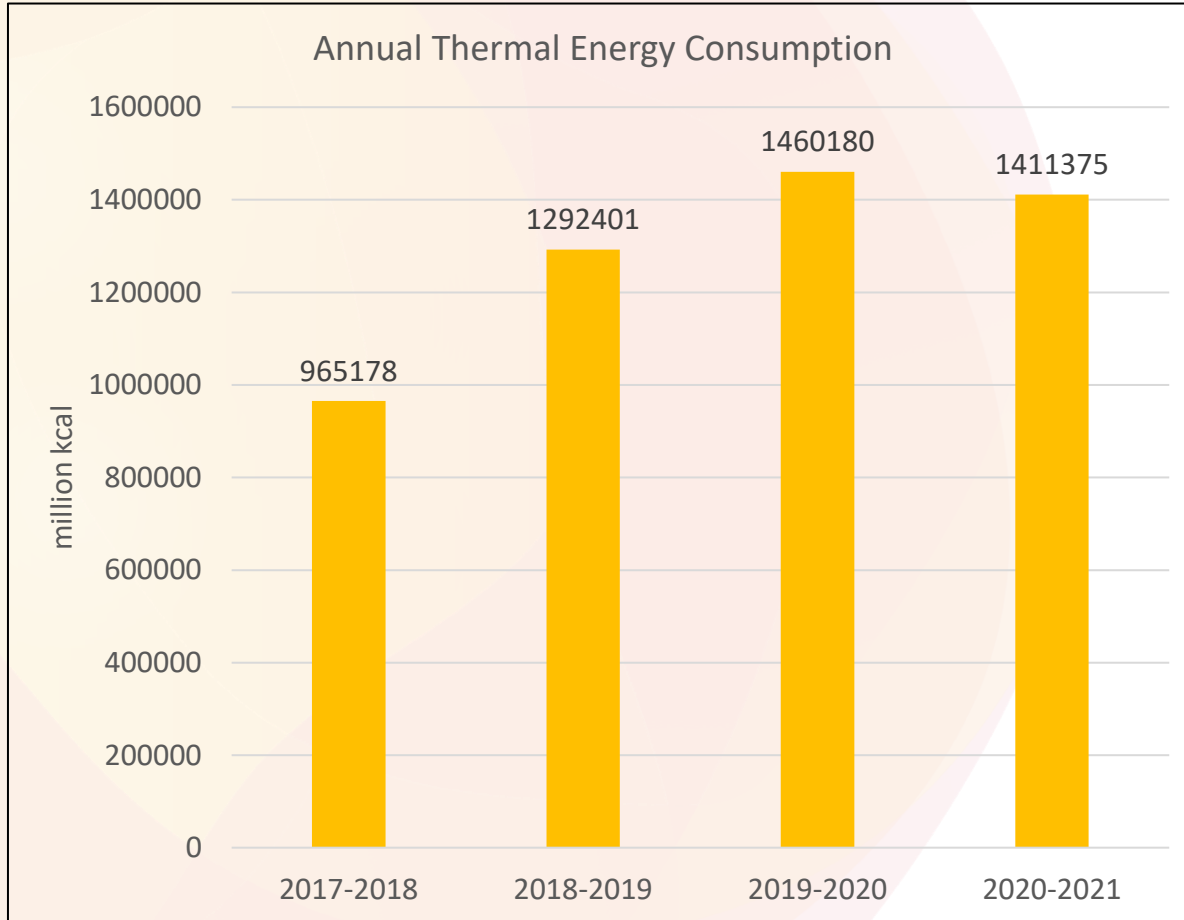
- **People welfare and sanitisation**

To counter the pandemic-related challenges, we collaborated with people, organizations and governments around the world. We supplied sanitizing solutions, PPE kits, face masks and food packages to help the community navigate through the crisis.

4. Energy Consumption – Overall Energy & Production

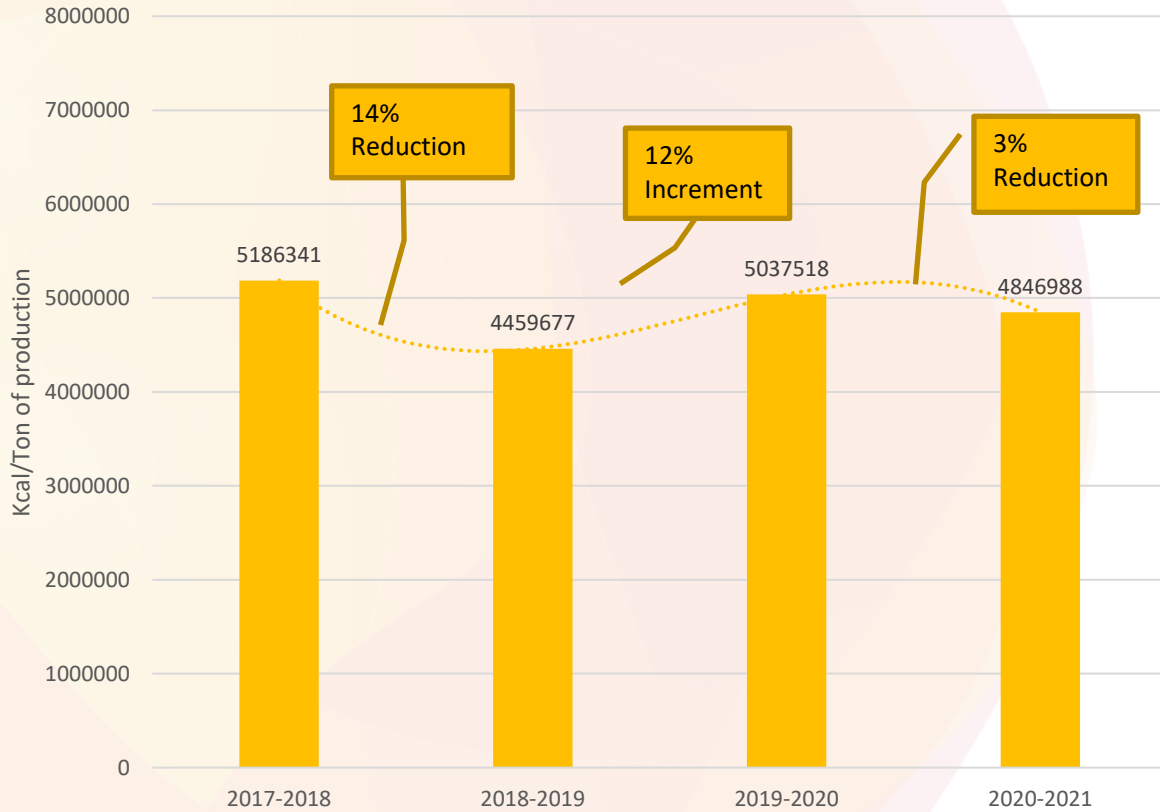


4. Energy Consumption

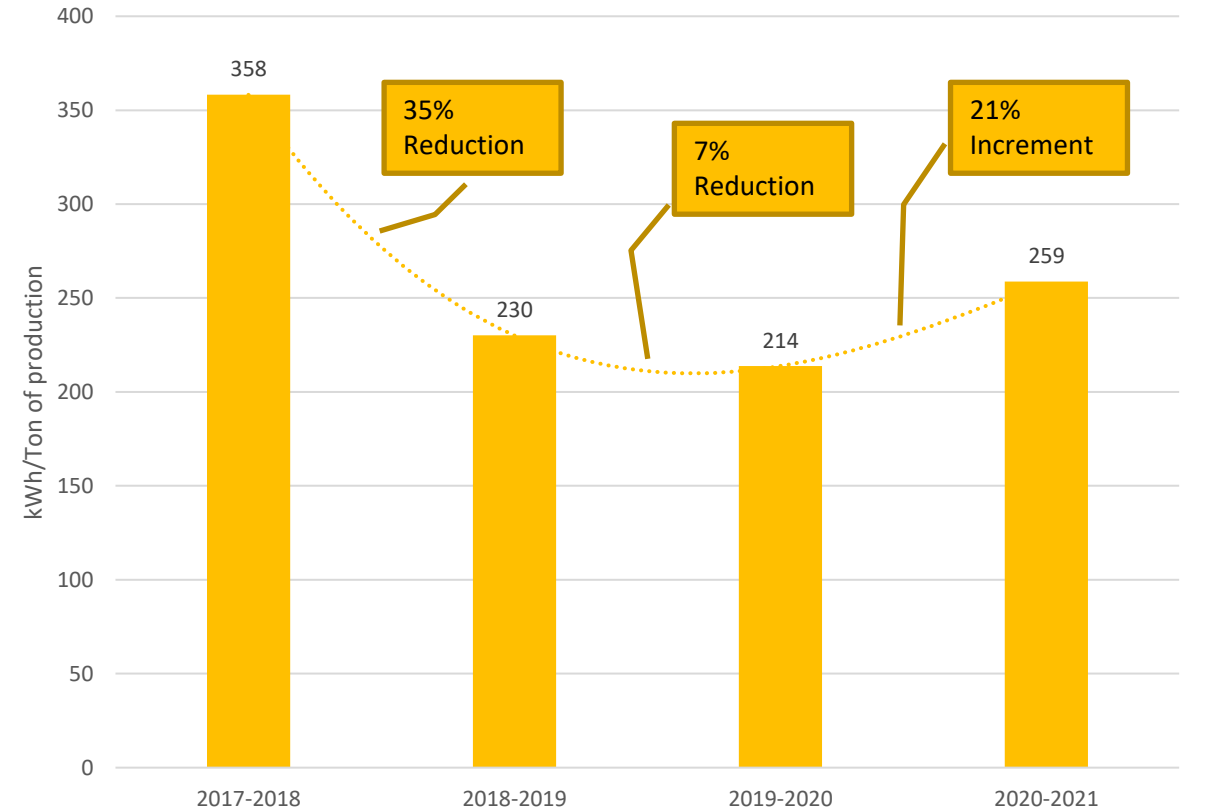


4. Energy Consumption - Specific Energy

Specific Thermal Energy Consumption



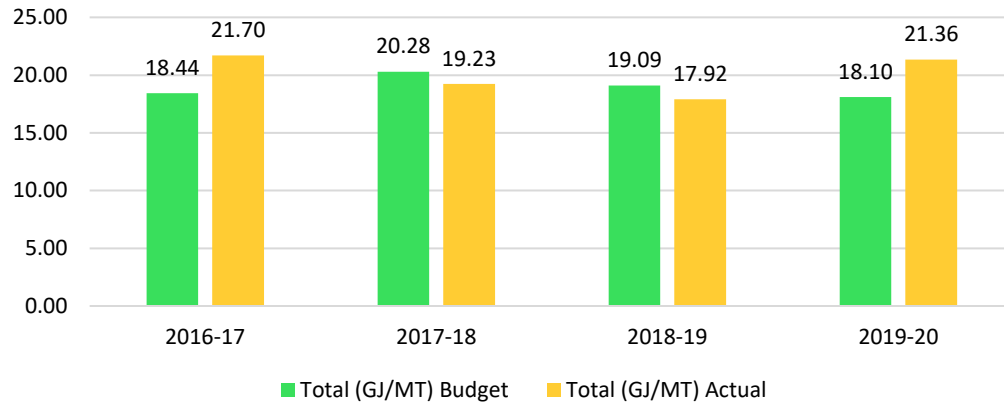
Specific Electrical Energy Consumption



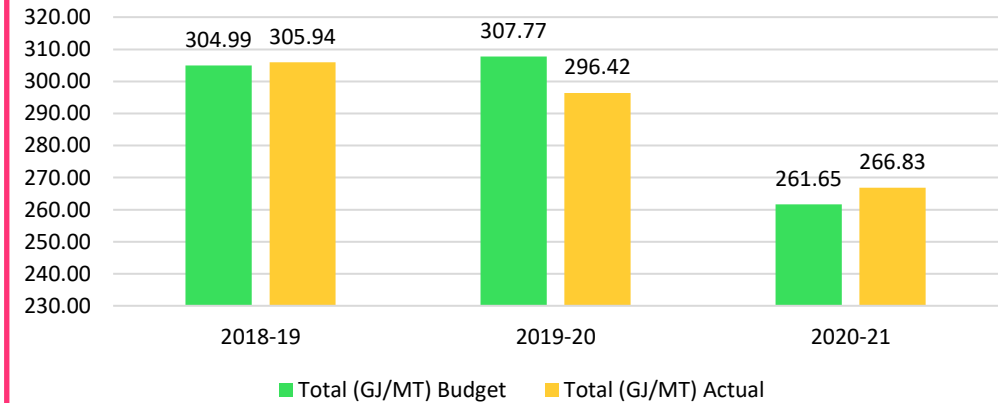
New electrical intensive product established

4. Energy Consumption - Specific Energy Productwise

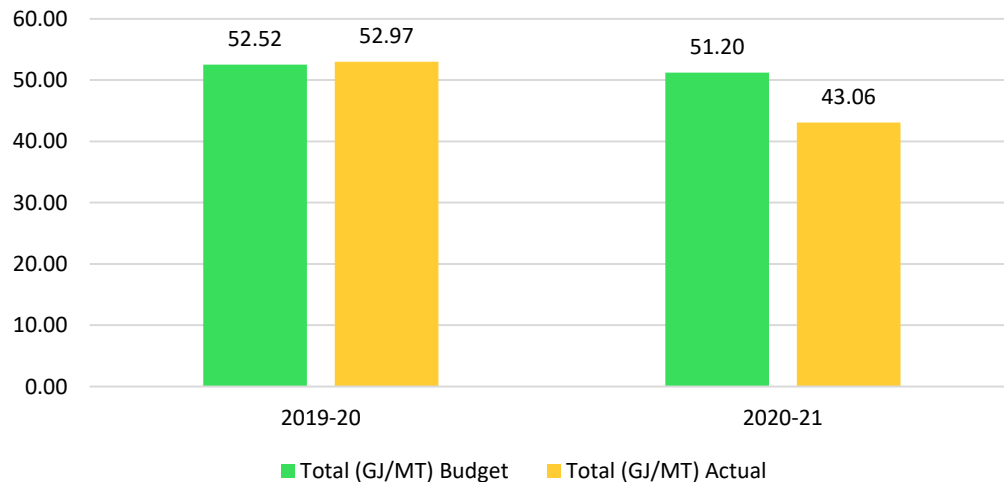
Norm Comparison - Product A



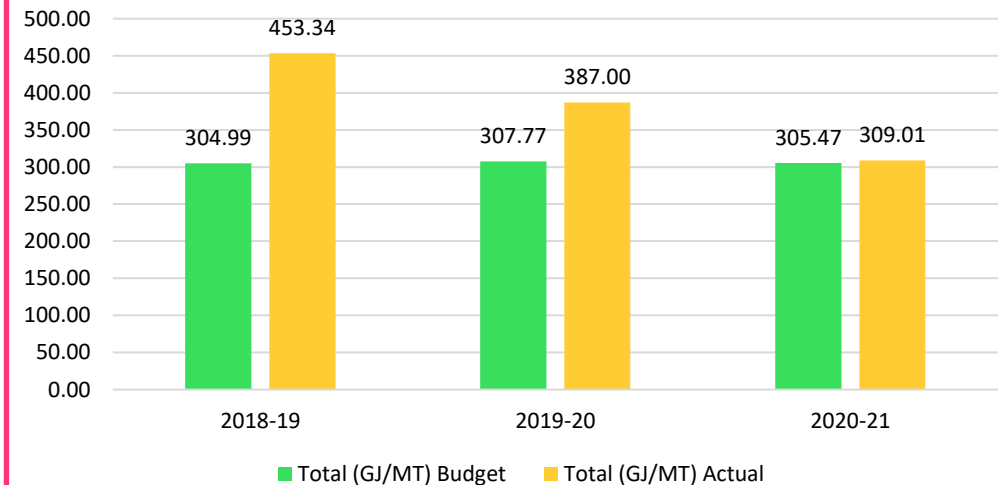
Norm Comparison - Product B



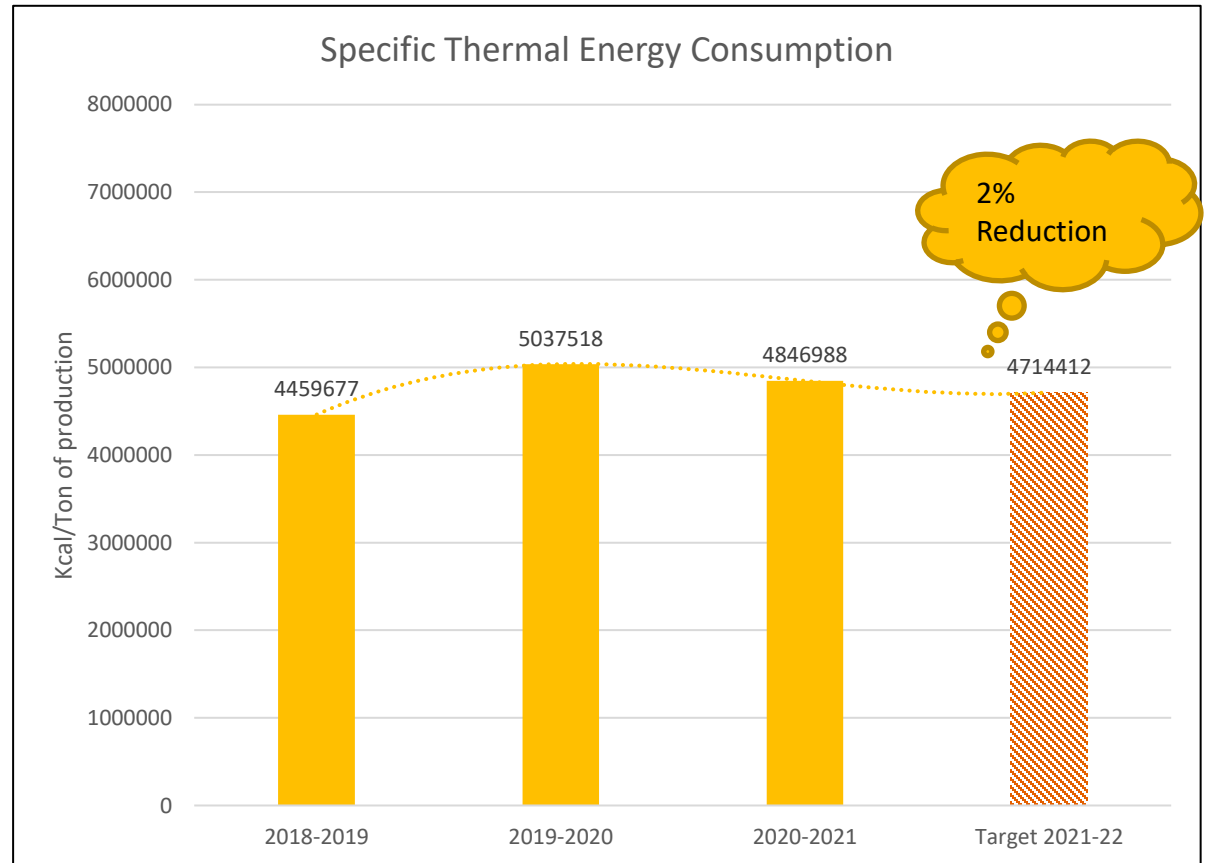
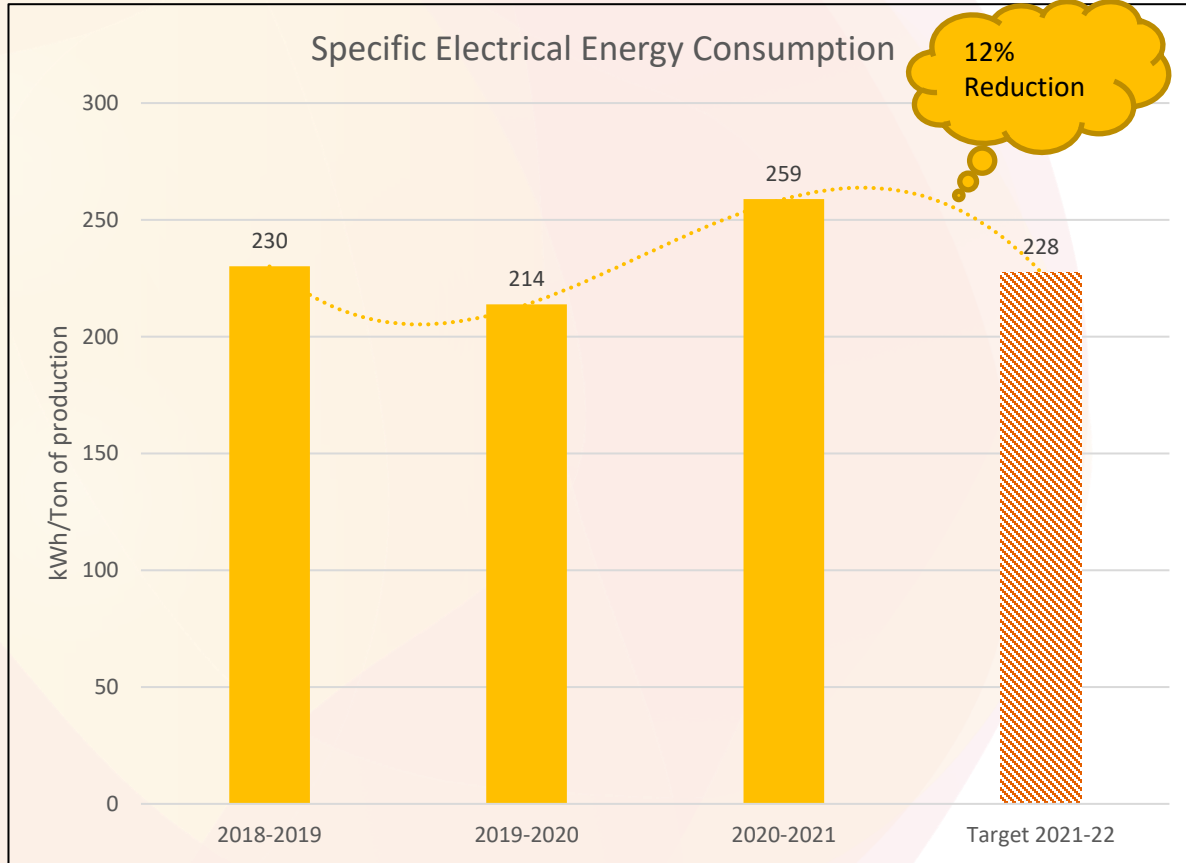
Norm Comparison - Product C



Norm Comparison - Product D



5. Information on Competitors, National & Global benchmark

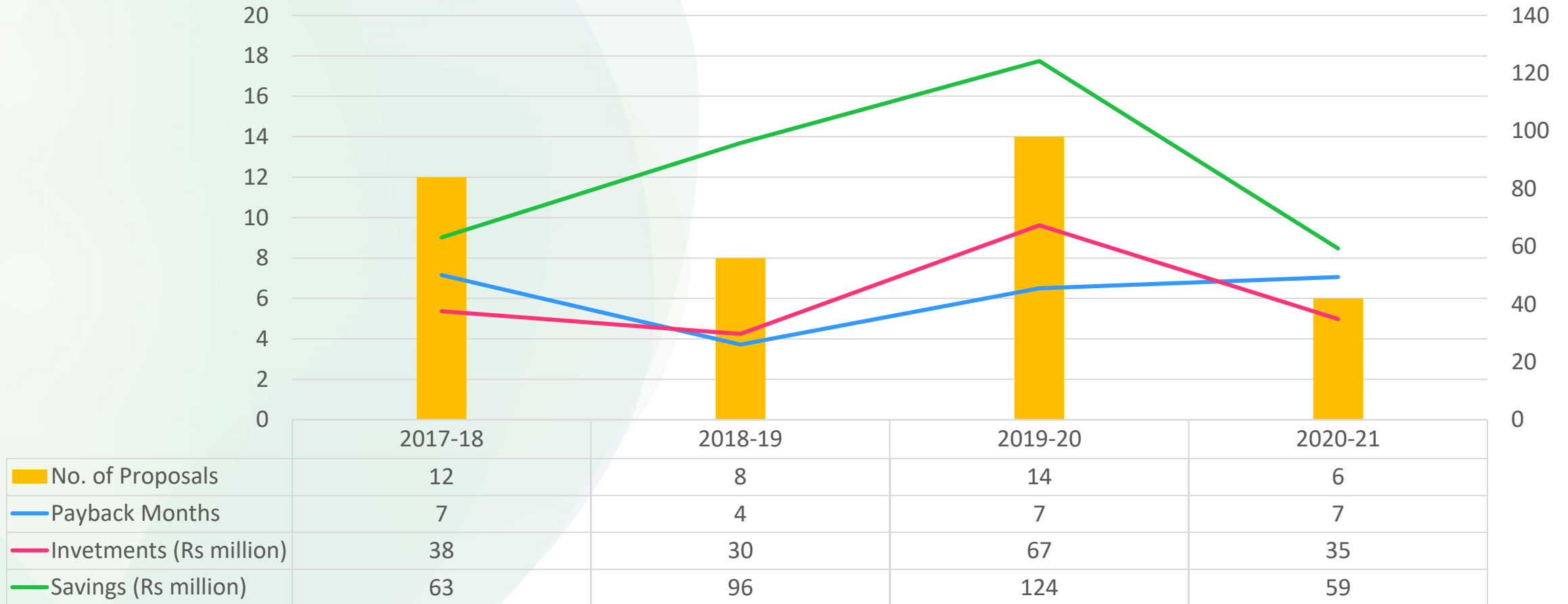


5. Information on Competitors, National & Global benchmark

Sr. No.	Title of Project	Annual Electrical Saving (kWh)	Annual Electrical Saving (Million kWh)	Annual Thermal Saving			Investment Made (Rs million)
				Quantity	Unit of Measurement	Million kcal	Rs. Millions
1	Power Saving through VFD at SA fan	338462	0.338				2
2	Blowdown flash and water heat recovery			1371810	kg of coal	5762	6
3	MEE online tube cleaning Power reduction	3400000	3.400				10
4	MEE online tube cleaning Steam reduction			4696970	kg of steam	3923	6
5	Flash Steam recovery through Variable Thermo-compressor			19545455	kg of steam	16326	30
6	Hot water VAM on waste heat.	1384615	1.385				10
7	BPT power generation increment by plant steam	3960000	3.960				30
8	Steam reduction in FCE by contaminated condensate heat recovery			9090909	kg of steam	7593	10
	Total	9083077	9	34705144		33604	104

6. Energy Saving projects implemented in last three years

EnCon Projects

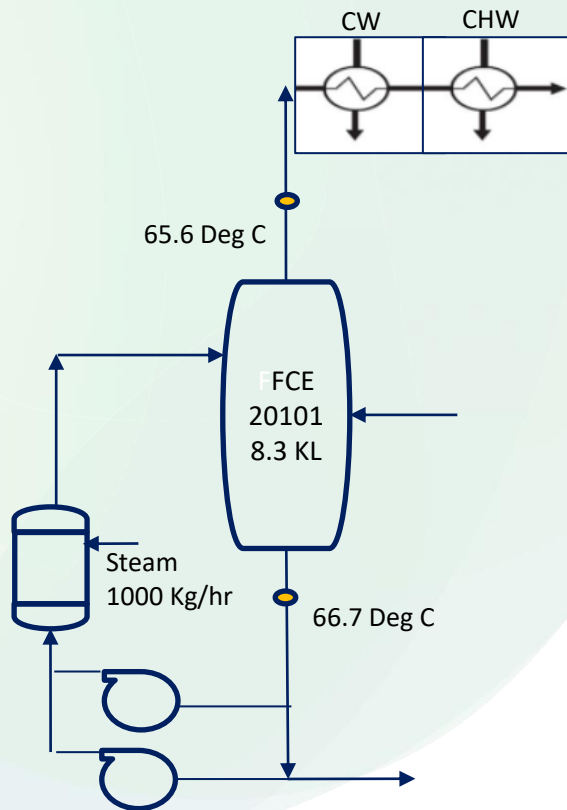


- FY 2021-22 already Rs. 100 million Invested for Encon Projects

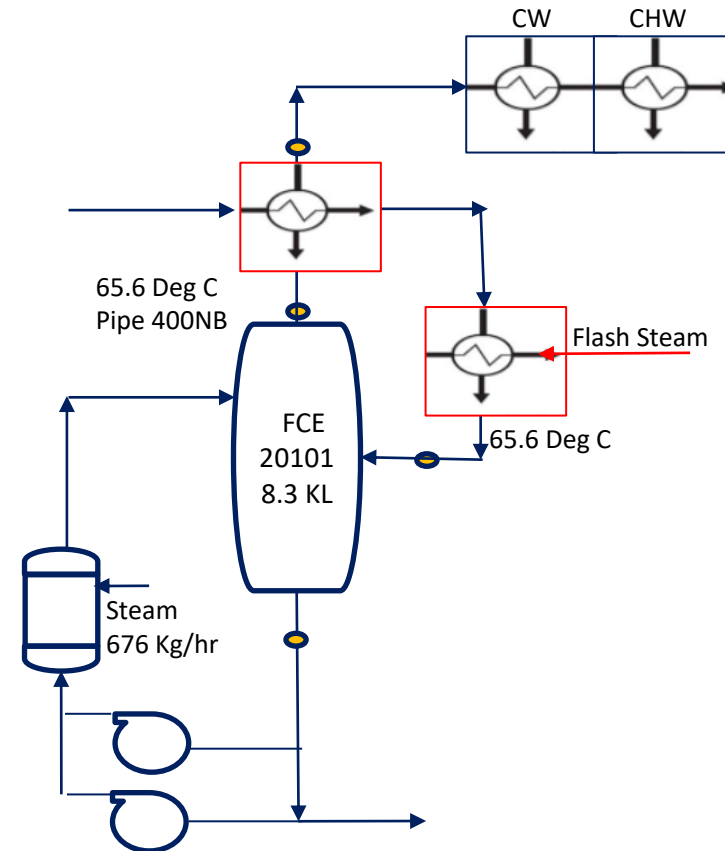
6. Energy Saving projects implemented in last three years – Key Projects

- Steam Reduction in evaporator by heat integration

Before

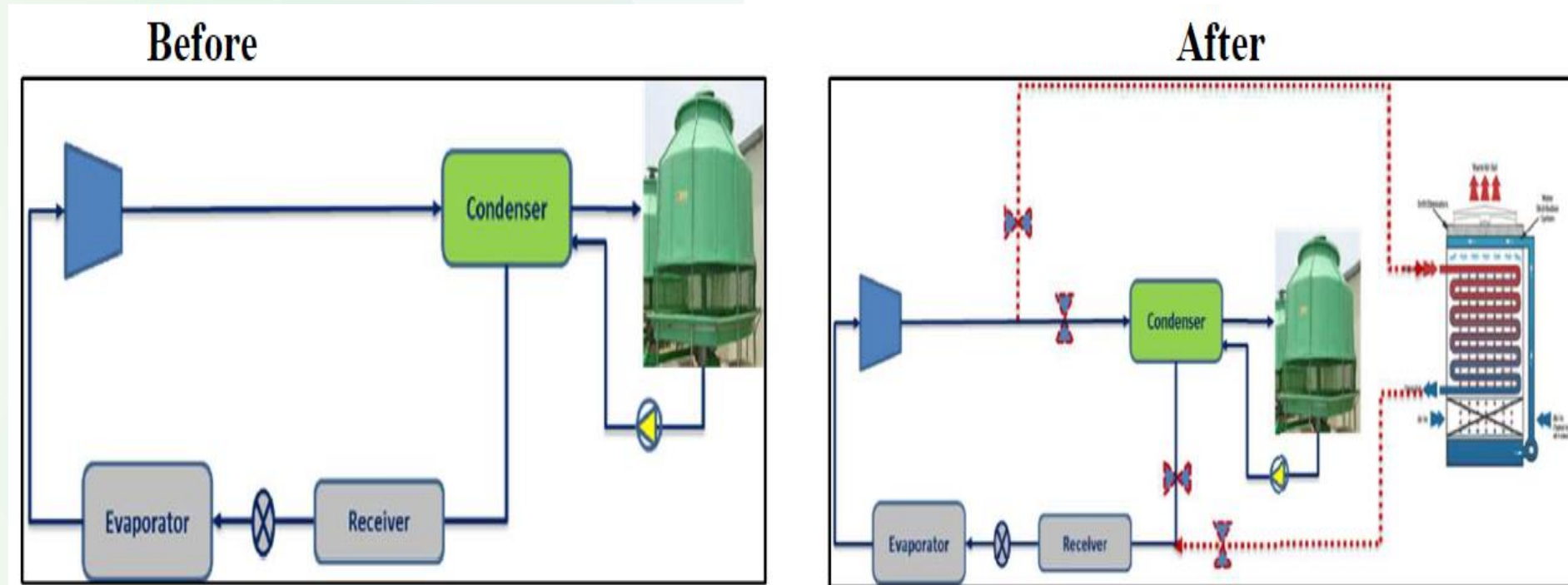


After



6. Energy Saving projects implemented in last three years – Key Projects

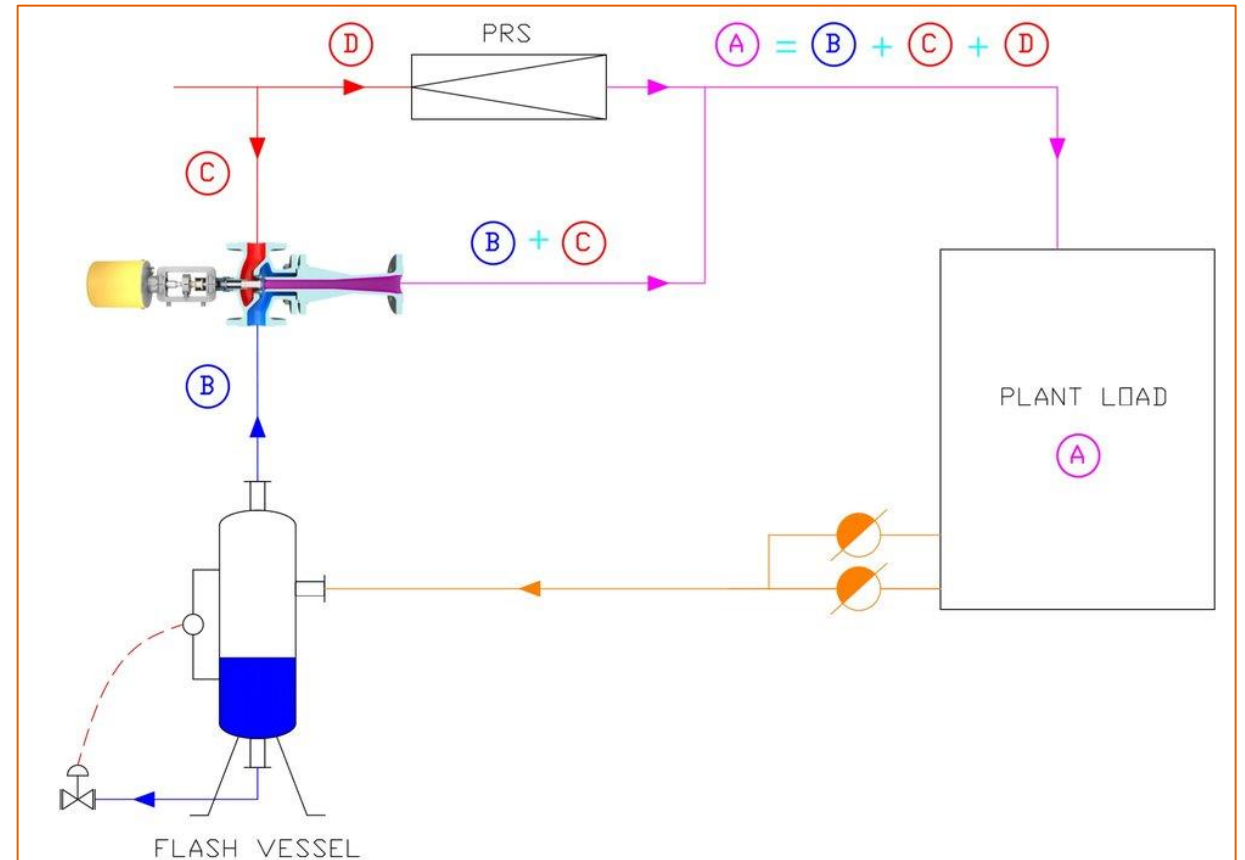
- Replacing Shell and tube condenser with Evaporative Condenser for Brine Chiller



6. Energy Saving projects implemented in last three years – Key Projects

- Variable nozzle thermocompressor installation to recover flash steam

This will work in parallel with main steam pressure reducing station. It will take motive steam (high pressure, C), Flash Steam (B) and produce medium pressure steam (B+C) which is required in plant at desired pressure. First steam will flow from Variable area thermocompressor(VATC) and remaining requirement will be fulfilled by PRS. Set point for discharge pressure can be given to VATC to maintain the pressure for process.



6. Energy Saving projects implemented in last three years – Key Projects

- Reflux reduction in column & Stoppage of MeOH Brine Chiller by utility Changeover & integration with other plant improved SPC chiller

Before

- 3 Chillers in Operation
- 2 x Sol-A & 1 x MeOH Brine in Process
- -17 Deg C
- 830 kW (20000 kWh/day)

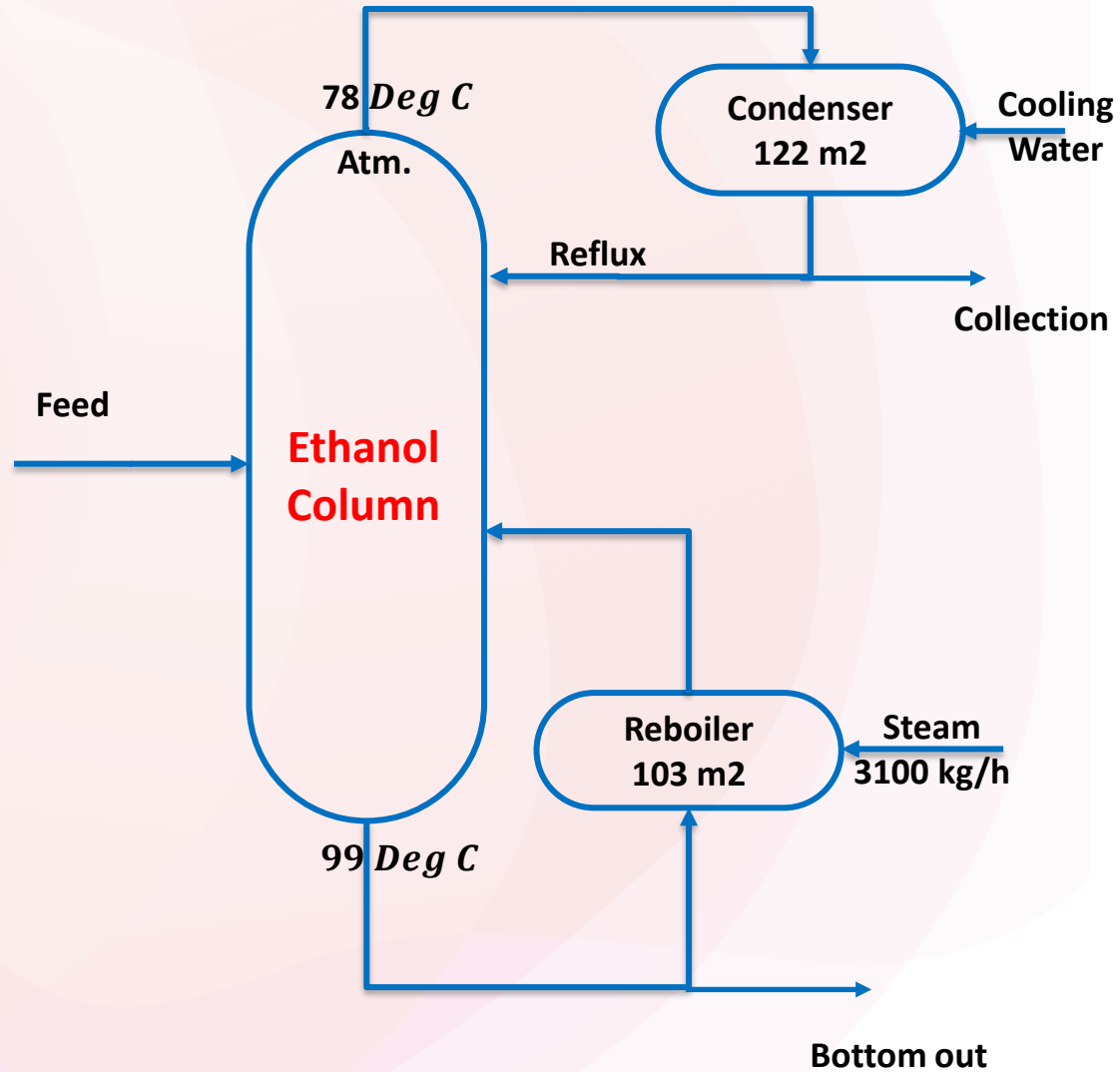
Actions

- Reflux reduction in column to reduce Sol-A brine load
- Shifting of MeOH brine load to sol-A brine load in 3 reactors
- Shifting condenser load to CHW from CHB

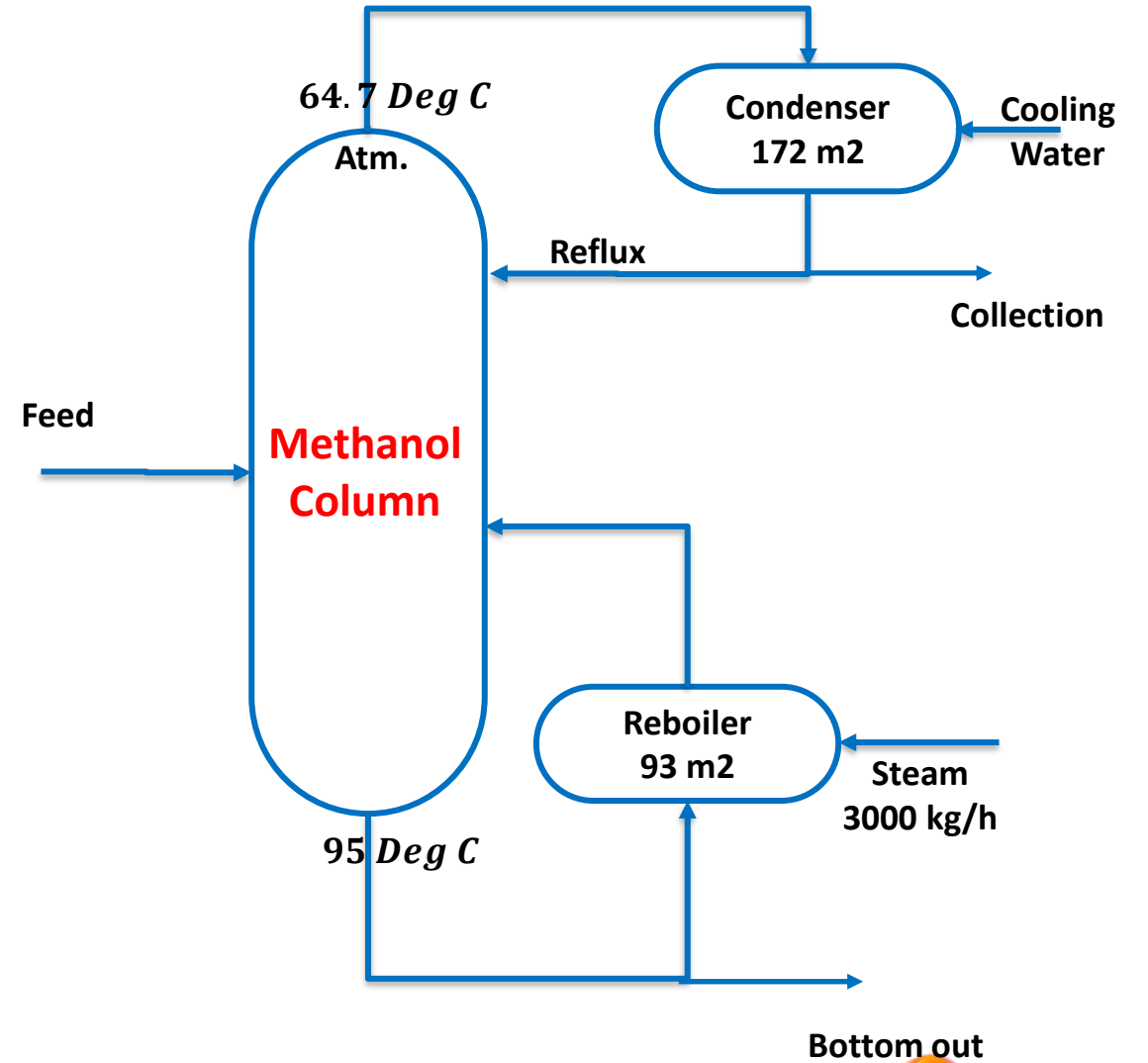
After

- 2 x Sol-A Chillers in Operation
- -17 Deg C
- 630 kW (15000 kWh/day)
- MeOH Brine pump stoppage (70 kW saving)

7. Innovative Projects implemented

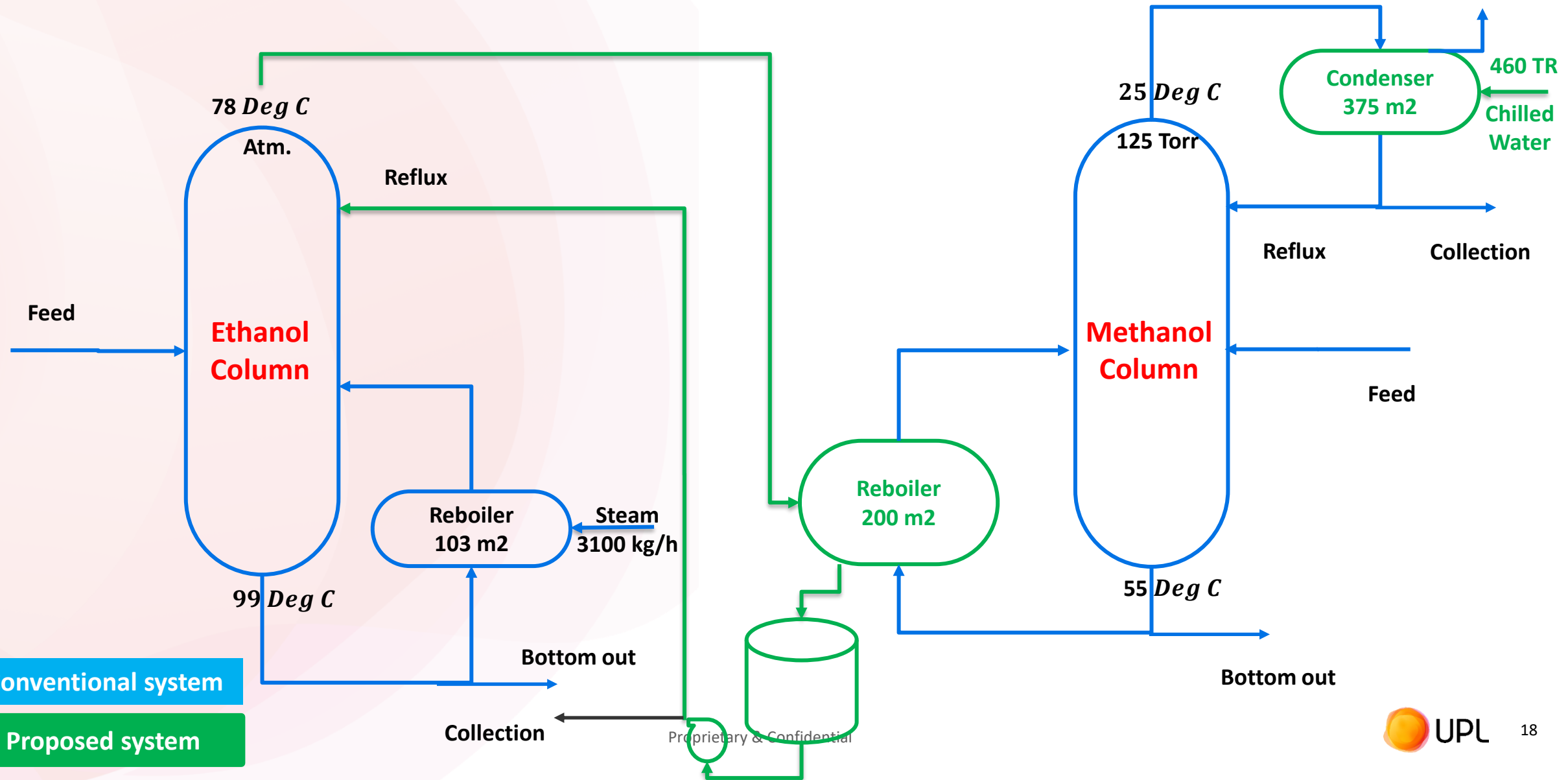


Conventional System



7. Innovative Projects implemented

Proposed Heat integration System



7. Innovative Projects implemented

In this project, we connected top vapor line of ethanol column to reboiler (bottom) of methanol column. Condensing load of ethanol vapor is used to boil up methanol liquid. As in atmospheric operation, bottom temperature of methanol column is 95 °C, to achieve required temperature profile, column is operated under vacuum (125 torr). This helps to down temperature profile in methanol column. Now, bottom temperature of column is 55 °C and top is 25 °C. Due to low dew point at this pressure, we changed utility from cooling water to chilled water in condenser of methanol column.

- Steam load in Ethanol column – 3100 kg/h
- Steam load reduction in Methanol column – 3000 kg/h
- Increment in steam consumption in Vapor absorption machine- 1850 kg/h
- Ejector steam consumption – 150 kg/h
- Net steam reduction due to Column Integration – 1000 kg/h
- Net cost saving – 120 LPA

8. Utilization of Renewable Energy sources

Year	Technology	Type of Energy	Onsite/ Offsite	Purchase / Own Generation	Installed Capacity (MW) (Unit Total)	Generation (Million kWh)	% of overall electrical energy
2018-19	PV Solar & Wind Turbine	Solar & Wind	Offsite	Purchase through Agreement	3.6	3.44	5%
2019-20	PV Solar & Wind Turbine	Solar & Wind	Offsite	Purchase through Agreement	10.6	10.49	17%
2020-21	PV Solar & Wind Turbine	Solar & Wind	Offsite	Purchase through Agreement	14.8	24.61	33%

Renewable power purchase through
“Long term Agreement”

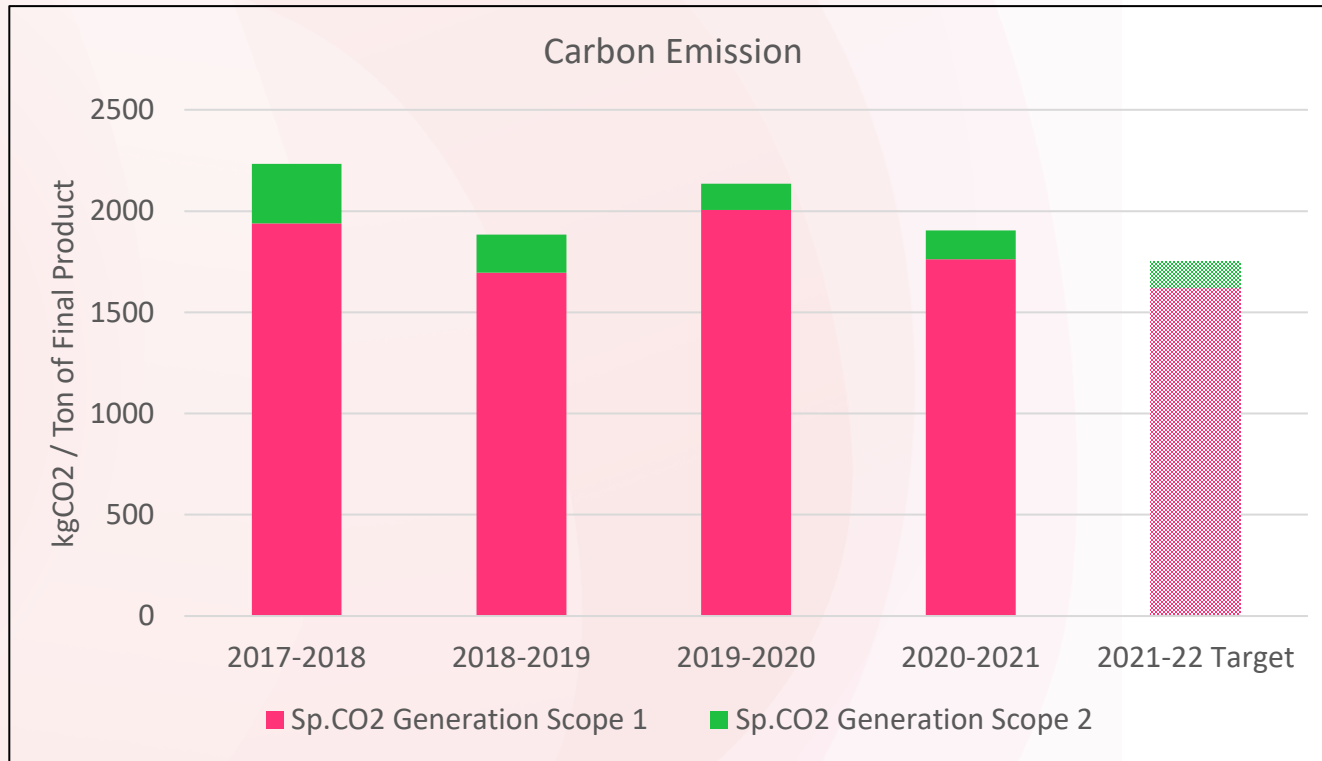
Group Capacity : 26.4 MW
Unit Capacity : 14.8 MW

9. Waste utilization and management

2018-2019			2019-2020			2020-2021		
Type of waste generated	Quantity of waste generated (MT/year)	Disposal method	Type of waste generated	Quantity of waste generated (MT/year)	Disposal method	Type of waste generated	Quantity of waste generated (MT/year)	Disposal method
Solid	45514	Landfill	Solid	69844	Landfill	Solid	85360	Landfill
Liquid	5463	Incineration	Liquid	6753	Incineration	Liquid	14481	Incineration

- We have common hazardous waste treatment facility called as BEIL, Bharuch . BEIL promoted by Industries in Bharuch District with major shareholding by Tatva Global Environment Private Limited (known as 'Tatva' group), the Company promoted by the Directors of UPL Limited.
- In 2020-2021, Incinerable liquid 9845 MT/year (68% of total liquid) send to cement industries.

10. GHG Inventorisation



Sustainability ratings and recognitions

#1

Global ranking in the agrochemical sector for ESG risk management

Sustainalytics report dated 25 Sept 2020

Inclusion

In DJSI Sustainability Yearbook 2021

BBB

Rated by MSCI ESG

Certified logo holder



FTSE4Good



Responsible Care
OUR COMMITMENT TO EXCELLENCE

Striving towards a greener tomorrow

We are adopting a low-carbon pathway for our operations and for the agriculture ecosystem at large. Our structured risk-management framework allows us to identify the potential environmental risks arising out of our business operations and devise appropriate solutions to mitigate those.

United Nations Global Compact (UNGC)

Committed to Set Science Based Targets

12. Teamwork, Employee Involvement & Monitoring

1. Daily Monitoring system: Utility Report, Power distribution report, Energy Tracker (monthly).
2. Review Meeting chaired by :
 - Monthly Review meeting: Energy Cell, group production head, maintenance head, Unit Head & Director .
3. Separate Capex is allotted to energy conservation projects

2019 - 20		Energy Bill - PL05												
Details	Units	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Total
PL05 Bill (W/o CCP)	Rs. Lacs													
Energy Bill - PL05	Rs. Lacs													
Power														
Total Power Consumption	Lac KWh													
Power Import from GEB	Lac KWh													
GEB Bill Amount	Rs. Lacs													
Unit Cost of GEB Power	Rs./KWh													
Wheeling Units from PP	Lac KWh													
Wheeling Bill Amount	Rs. Lacs													
Unit Cost of Wheeling Power	Rs./KWh													
Power from Renewable	Lac KWh													
Saving due to RE Rate Benefit	Rs. Lacs													
Unit Rate Benefit Due to RE	Rs./KWh													
Net Payable	Rs. Lacs													
Weighted Power Cost	Rs./KWh													
Steam														
Steam Generation - Boiler	MT													
Total Fuel Bill Amount	Rs. Lacs													
Steam Generation Cost - MIS	Rs./Ton													
Steam Generation Cost - Fuel Bill	Rs./Ton													
Natural Gas														
NG Consumption	Lac SM ³													
NG Bill Amount (After Tax)	Rs. Lacs													
Unit Cost of NG (After Tax)	Rs./SM ³													
Water														
Water Consumption	KL													
Water Bill Amount	Rs. Lacs													
Unit Cost of Water	Rs./KL													
Power Factor	-													
PF (Rebate) / Penalty	Rs. Lacs													
Contract Maximum Demand	KVA													
Recorded Maximum Demand	KVA													
85% of CMD	KVA													

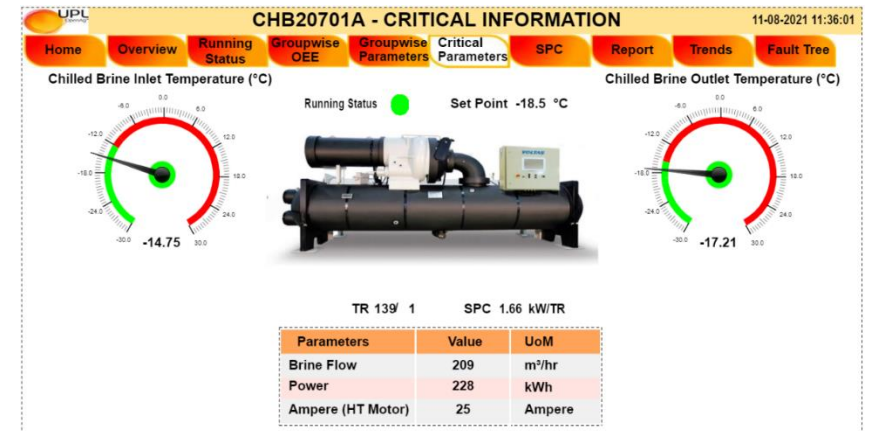
This Tracker is formed every month from the data from monthly reports. Also for major products tracking is done for energy.

Power Balance Report for the month -->									
Date	Time	Power Import, Generation & Distribution						Power Distribution - Only to Chemical Plant	
		Power Import from GEB	Power Generation from PP BPSTG	Power Generation from PP STG	Power Generation from DG Set	Power Wheeled / Sold	PP Auxiliary Consumption	Chemical Plant Consumption	PP Loss/Err
31-Mar-20	5								
01-Apr-20	5								
02-Apr-20	5								
03-Apr-20	5								
04-Apr-20	5								
05-Apr-20	5								
06-Apr-20	5								
07-Apr-20	5								
08-Apr-20	5								
09-Apr-20	5								
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20-Apr-20	5								
21-Apr-20	5								
22-Apr-20	5								
23-Apr-20	5								
24-Apr-20	5								
25-Apr-20	5								
26-Apr-20	5								
27-Apr-20	5								
28-Apr-20	5								
29-Apr-20	5								

We receive this report daily, which includes Power import and distribution

12. Teamwork, Employee Involvement & Monitoring

Central Chiller monitoring System - IOT



GROUP 3 - BRINE

11-08-2021 11:38:01

Home Overview Running Status Groupwise OEE Groupwise Parameters Critical Parameters SPC Report Trends Fault Tree

GROUP 1&2 GROUP 3 - WATER GROUP 3 - VAM GROUP 4

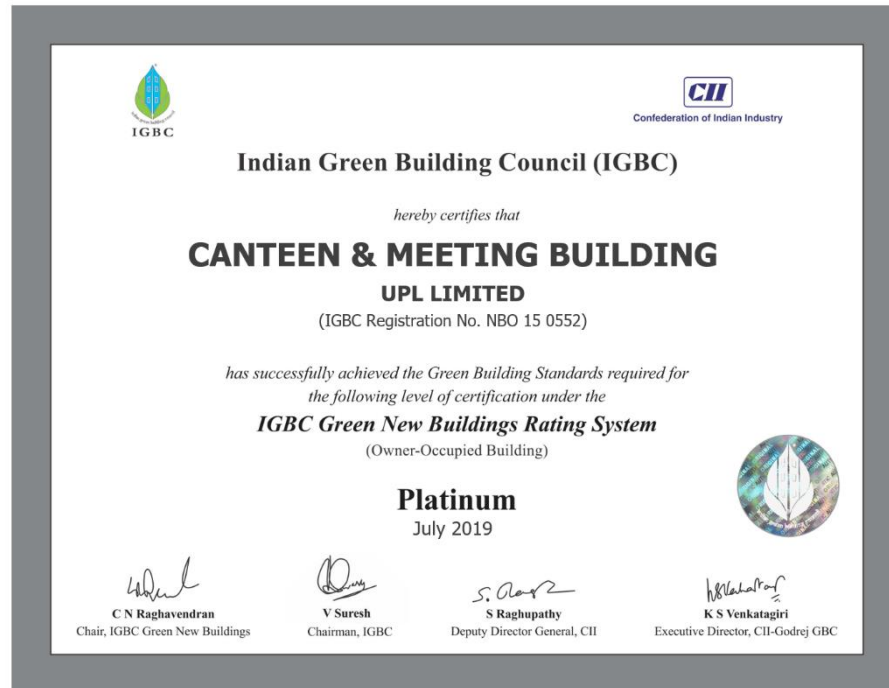
Group 3 - Brine												
Sr.no	Equipment	IL Temp (°C)	OIL Temp (°C)	Oil Temp (°C)	Suc. Press	Suc. Temp (°C)	Dis. Press	Dis. Temp (°C)	Load (%)	OEE (%)	TR	SPC (Kw/TR)
1	GF1 CHB20701A	-14.8	-17.2	42.9	0.8 bar	-10.9	10.6 bar	70.7	45.7	100.0	135.5	1.7
2	GF1 CHB20701B	-14.8	-16.5	43.8	1.0 bar	-11.4	10.9 bar	74.7	44.2	100.0	97.2	2.3
3	GF2 CHB30701A	-16.5	-17.7	45.1	1.0 bar	-18.8	11.8 bar	79.4	66.7	96.0	84.6	3.9
4	GF2 CHB30701B	-16.5	-17.6	45.1	1.1 bar	-13.1	12.7 bar	75.8	54.3	39.0	74.2	3.7
5	GF3 CHB50701C	29.4	31.3	30.9	0.0 bar	30.0	-0.1 bar	31.4	0.0	0.0	0.0	0.0
6	GF3 CHB50701A	-16.7	-18.0	41.4	1.0 bar	-13.8	12.4 bar	70.0	57.8	92.0	96.6	3.0
7	GF3 CHB50701B	-16.6	-18.1	40.4	1.0 bar	-14.9	11.7 bar	69.5	49.0	71.0	107.4	2.3
8	GF3 CHB50701C	28.9	31.5	31.4	0.1 bar	32.2	-0.0 bar	31.9	0.0	0.0	0.0	0.0
9	ALE 388 PK105A	10.7	6.1	30.1	53.8 psig	25.8	59.0 psig	29.9	0.0	0.0	0.0	0.0
10	ALE 386 PK105B	2.2	-4.2	42.0	19.2 psig	-12.1	175.9 psig	67.1	92.0	90.0	111.5	1.7
11	SE 387 CHB10701	29.8	27.1	31.2	104.3 psig	32.8	141.9 psig	31.1	0.0	0.0	0.0	0.0
12	SE 387 CHB10702	-18.4	-19.6	41.2	0.9 bar	-22.0	10.2 bar	63.6	43.1	21.0	40.6	2.9
13	CM 287 CHB28001A	-7.5	-6.5	28.3	2.9 bar	24.1	2.9 bar	29.9	0.0	0.0	0.0	0.0
14	CM 287 CHB28001B	-7.2	-7.0	27.7	2.2 bar	28.9	2.1 bar	32.0	0.0	0.0	0.0	0.0

ON OFF N/A: Not Applicable

13. Implementation of ISO 50001/Green Co/IGBC rating

1. Implemented ISO 50001 at Unit -2, in process for Unit-1. In Unit-5 new project is coming up and under stabilization.
2. Investment over turnover % (Excluding Plant Expansion Investment)
 1. 2016-17 : 0.80 %
 2. 2017-18 : 0.93%
 3. 2018-19 : 0.85%
 4. 2019-20 : 0.42%
 5. 2020-21 : 0.07 %

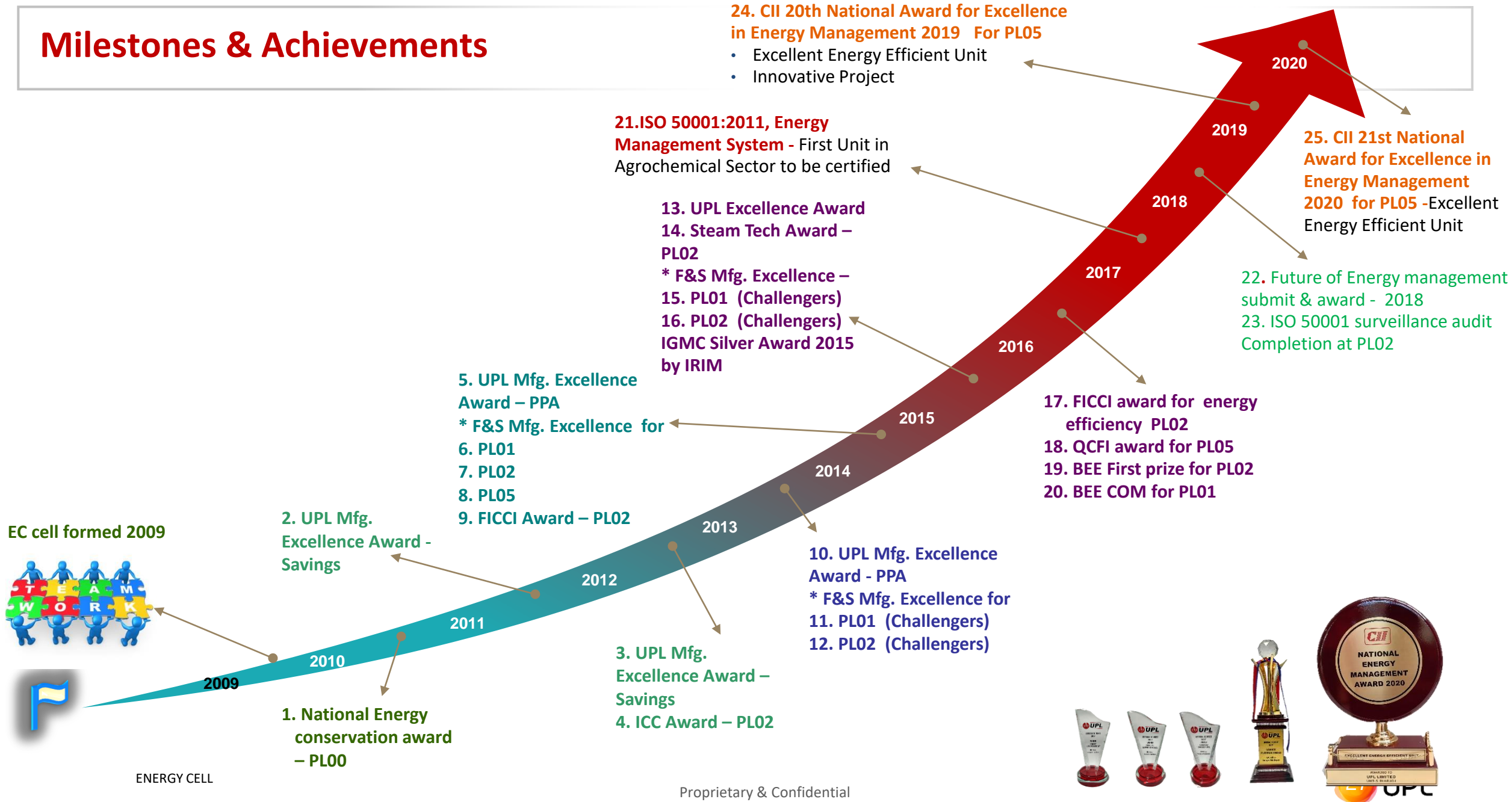
UPL Unit-5 Canteen and Meeting building is certified by IGBC



14. Learning from CII Energy Award 2020 or any other award program

1. Utilization of incinerable waste
2. Process heat integration
3. Glass coated FRP fan for Cooling tower
4. Use of solar energy for heating

Milestones & Achievements



EC cell formed 2009



ENERGY CELL

Proprietary & Confidential



Awards & Recognitions



GOVERNMENT OF INDIA
MINISTRY OF POWER



BUREAU OF ENERGY EFFICIENCY
Government of India, Ministry of Power





THANK YOU

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